# Underwriting Report - Retail Property

# 1225 Mount Zion Rd

5,617 SF Retail Restaurant Morrow, Georgia - Riverdale/Jonesboro Submarket

PREPARED BY





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#### 1225 Mount Zion Rd

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#### 1225 Mount Zion Rd 🛛 👓

Morrow, GA 30260 - Riverdale/Jonesboro



#### OWNER

International Real Estate Services
Purchased 5/31/2007
\$340,847 (-/Unit) - Part of Portfolio

#### TRAFFIC COUNTS

Mount Zion Rd/Simon Blvd	18.7K
Southlake Cir/Lake Dr	182
Southlake Mall/Lake Dr	165
Jonesboro Rd/Center St	38.1K

#### LOCATION

Location Score:	Below National Avg (13)
Walk Score®:	Car-Dependent (46)
Transit Score®:	Minimal Transit (0)

#### PROPERTY

Туре:	Restaurant	Tenancy:	2 Tenants
Center:	-	Construction:	-
GLA:	5,617 SF	Land AC:	1.89 AC
Year Built/Renov	1986	Building FAR:	0.07
Floors:	1	Total Expenses:	-
Loading Docks:	-		
Parking	80 Surface Spaces are available; Ratio of 1	0.00/1000 SF	
Features:	Pylon Sign		
Frontage:	160' on Mt Zion Rd (with 1 curb cut)		

VACANCY		NNN ASKING RENTS PER S	\$F	12 MO. LEASING SF ACTIVITY		
Current:	100%	Current:	\$13-16 (Est)	Property:	-	
Last Quarter:	100%	Last Quarter:	-	Peers Total:	27,003	
Year Ago:	0%	Year Ago:	-	Peers Count:	6	
Peers:	10.2%	Peers (Market Rent):	\$12.75	Peers Avg:	4,500	
Submarket:	3.6%	Submarket (Market Rent):	\$16.55	Submarket:	229,524	

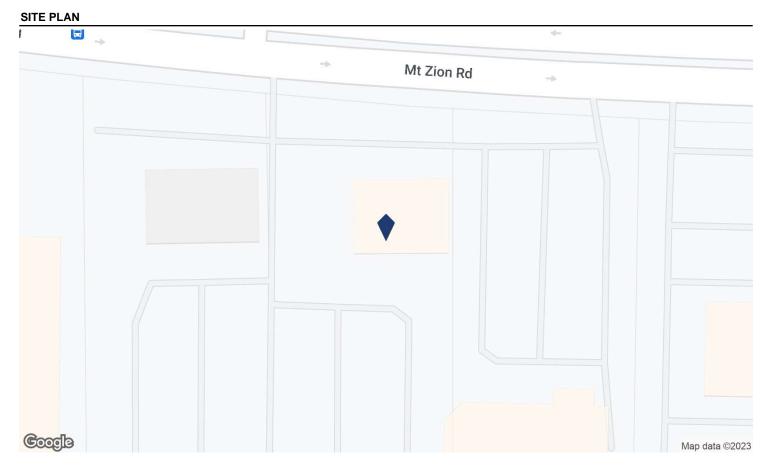
#### AVAILABLE SPACES

		Space Type			Square Feet						
Floor	Suite	Use	Туре	Occupancy	SF Avail	Bldg Contig	Rent	On Market	Vacant		
1st	-	Retail	Direct	Vacant	5,617	5,617	Withheld	2 mo	2 mo		
All Spa	aces						5,617	5,617	-		





1225 Mount Zion Rd



#### TENANTS

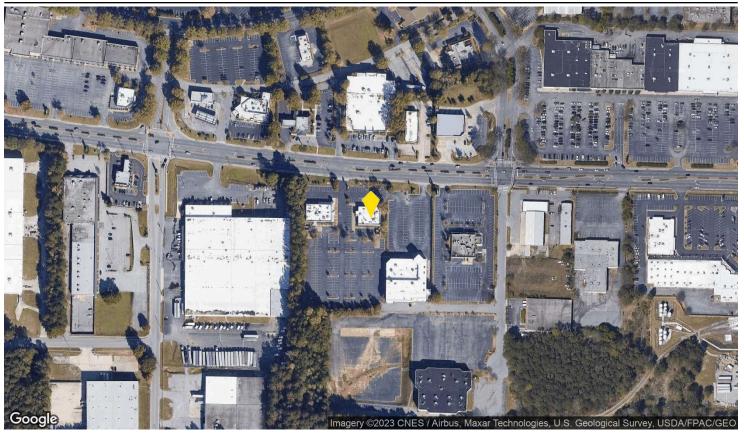
Tenant		Store Type	SF Occupied	Chain	Move Date	Exp Date
GameStop	ര	Game Store	500	Yes	Aug 2007	-
National Tire & Battery	හ	Automotive	500	Yes	Aug 2007	-





### 1225 Mount Zion Rd

**AERIAL VIEW** 

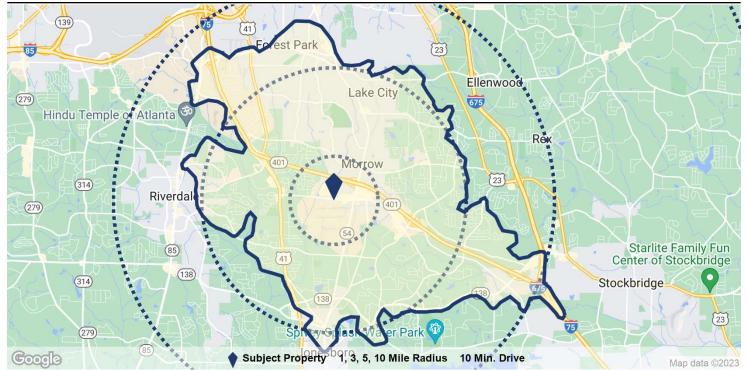






#### 1225 Mount Zion Rd

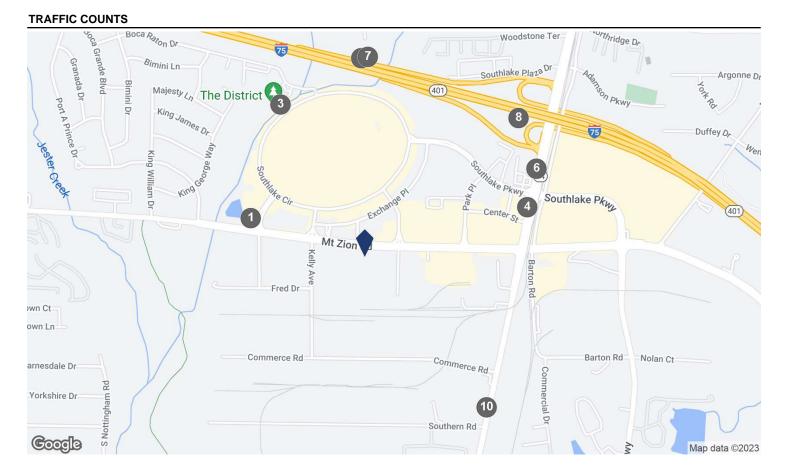
#### DEMOGRAPHICS



Population	1 Mile	3 Miles	5 Miles	10 Miles	10 Min. Drive
Population	7,118	80,510	200,943	557,771	92,510
5 Yr Growth	7.1%	6.2%	6.2%	6.8%	1.7%
Median Age	32	33	34	35	34
5 Yr Forecast	34	35	35	37	35
White / Black / Hispanic	25% / 64% / 21%	24% / 63% / 19%	20% / 70% / 15%	19% / 74% / 10%	24% / 63% / 19%
5 Yr Forecast	24% / 66% / 21%	23% / 64% / 19%	19% / 71% / 16%	18% / 76% / 11%	24% / 63% / 19%
Employment	6,576	28,912	65,799	272,035	43,766
Buying Power	\$123M	\$1.4B	\$3.4B	\$10.7B	\$1.6B
5 Yr Growth	10.5%	8.8%	8.3%	8.9%	4.1%
College Graduates	12.7%	13.8%	15.7%	20.6%	20.2%
Household					
Households	2,493	28,176	70,372	197,477	32,590
5 Yr Growth	7.1%	6.1%	6.1%	6.8%	1.7%
Median Household Income	\$49,327	\$48,117	\$49,011	\$54,040	\$48,561
5 Yr Forecast	\$50,887	\$49,353	\$50,045	\$55,079	\$49,740
Average Household Income	\$53,085	\$55,660	\$58,465	\$67,296	\$57,911
5 Yr Forecast	\$54,280	\$56,722	\$59,504	\$68,499	\$58,930
% High Income (>\$75K)	22%	22%	24%	32%	23%
Housing					
Median Home Value	\$118,795	\$129,373	\$136,961	\$159,524	\$135,408
Median Year Built	1978	1977	1982	1985	1979
Owner / Renter Occupied	41% / 59%	47% / 53%	51% / 49%	59% / 41%	45% / 55%







#### **COUNTS BY STREETS**

Collection Street	Cross Street - Direction	Traffic Volume	Count Year	Dist from Subject
Mount Zion Rd	Simon Blvd - E	18,702	2022	0.33 mi
2 Southlake Cir	Lake Dr - S	182	2015	0.47 mi
3 Southlake Mall	Lake Dr - S	165	2022	0.47 mi
4 Jonesboro Rd	Center St - S	38,120	2018	0.47 mi
<b>5</b> I- 75	Jonesboro Rd - E	78,567	2022	0.53 mi
6 Jonesboro Rd	Southlake Pkwy - S	42,361	2018	0.53 mi
Skylark Dr	Dove Ct - N	167,777	2022	0.54 mi
8 Not Available	Not Available - No	4,639	2020	0.57 mi
Jonesboro Road	Southern Rd - S	30,549	2020	0.57 mi
10 Jonesboro Rd	Southern Rd - S	29,745	2022	0.57 mi





## Market Summary

# 1225 Mount Zion Rd

5,617 SF Retail Restaurant Morrow, Georgia - Riverdale/Jonesboro Submarket

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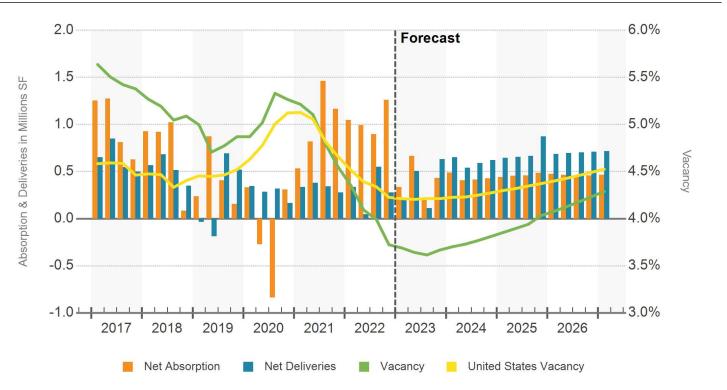




Few retail markets are enjoying more success, for either owners or tenants, than Atlanta heading into 2023. Space is being absorbed quickly, and given a relatively shallow development landscape, pricing power remains with landlords. At least for now, tenants are willing to pay higher rents to be near Atlanta's varied pockets of strong buying power, growing population centers, and recovering office markets where space remains scarce.

Sustained economic growth should continue to boost the Atlanta retail market in the near term. However, the metro is not immune to macro trends facing the retail sector, such as the rising share of e-commerce sales as a percentage of total retail sales and the threat of additional store closures. While the owners of some of the region's underperforming malls are planning major redevelopment projects, retail centers in areas with below-average demographic profiles may find it difficult to backfill large-scale vacancies. On the other hand, large-scale space availabilities in high-demand areas remain limited.

Investment activity was robust and 2022 closed as the second consecutive record setting year for retail sales volume in Atlanta. The bulk of that \$4.5 billion in transactions came earlier in the year, though, and 22Q4 was significantly slower than 21Q4 as interest rates and economic uncertainty rose in the second half of the year.



#### **NET ABSORPTION, NET DELIVERIES & VACANCY**





Atlanta's job market has more than recovered from job losses during the pandemic, though some evidence now points to potential challenges on the horizon. There are now 5% more total jobs in the Atlanta area than in February 2020. The strongest job growth has come in office-using sectors such as finance, professional services, and tech. Atlanta's aggregate office-using job sector has grown a of more than 10% since 20Q1, according to Oxford Economics. However, recent layoffs announced by tech companies such as Google and Microsoft's recent postponement of plans for a 90-acre Westside campus have raised some questions about the continued velocity of job growth here. Professional services jobs declined in December 2022 for the first time since mid-2020.

Still, in the long-run, Atlanta remains an attractive market for corporate relocations. Microsoft is moving forward with its lease at Atlantic Station, and Google, Cisco, Invesco, Micron, and Norfolk Southern have all opened new offices in Midtown in recent years. In other sizable recent moves, TK Elevator opened its North American headquarters, and Truist Securities announced they would move to The Battery in Cumberland/Galleria; FinTech firm Deluxe Corporation added 700 new jobs at an innovation center in Central Perimeter, Papa Johns relocated its headquarters to Cumberland/Galleria, Mailchimp is expanding its local presence on the Eastside, Carvana is opening a major office in Central Perimeter, while Airbnb and Nike are each establishing East Coast hubs in West Midtown. These expansions follow several Fortune 500 firms setting up technologyrelated operations locally, including BlackRock, Meta (Facebook), Anthem, and Honeywell.

Atlanta has a lower concentration of education and health services employment than the national average, but that sector has seen substantial job growth over the past few years. Multiple healthcare systems are constructing new facilities, and the sector is poised to grow to adequately service the metro's growing population. Piedmont Hospital opened phase one of the \$450 million Piedmont Heart Institute tower in Buckhead early to treat coronavirus patients, Emory University Hospital Midtown is underway on its \$500 million Winship Cancer Institute tower, and Children's Healthcare of Atlanta is building a \$1.5 billion hospital and campus expansion in Brookhaven that will open in 2025.

Growth in the warehouse and distribution industry helped counterbalance to weakness in the leisure and hospitality sector caused by the pandemic. Hiring by firms like Amazon, Home Depot, HelloFresh, Freshly, Purple Mattress, and Goodyear, among others, has helped boost blue-collar job growth in recent quarters. Furthermore, the greater Atlanta region is emerging as a major electric vehicle manufacturing hub, boosting industrial demand and job growth in the coming years. SK Innovation's new facility in Commerce, just northeast of the Atlanta metro, will employ thousands at full buildout and could eventually serve as one of the world's largest hubs of electric vehicle battery manufacturing. And on the eastern fringe of the metro along I-20, Rivian announced it will build a new \$5 billion electric vehicle manufacturing plant, slated to employ 7,500 workers when fully staffed. Long term, Atlanta will continue to benefit from its standing as a major regional and national distribution hub and its proximity to the fast-growing Port of Savannah.

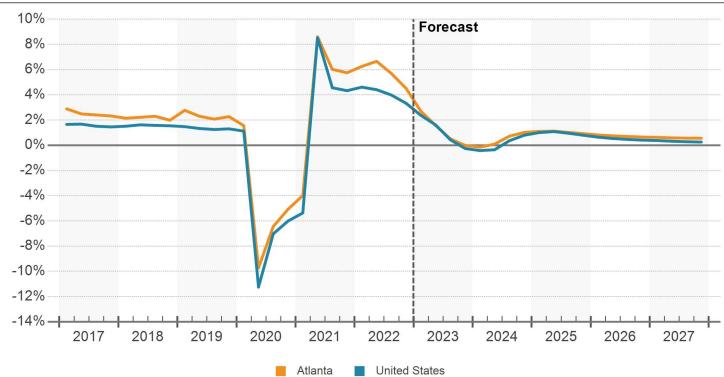
The presence of the well-connected Hartsfield-Jackson Atlanta International Airport is a significant factor in helping Atlanta attract residents and corporations. Atlanta's transportation and logistics hub status helped attract Norfolk Southern, which moved its corporate headquarters to Midtown in 2021. The firm is adding roughly 850 new jobs with an average salary north of \$100,000. The airport, along with generous tax incentives, has also helped the region's growing film and entertainment industry, which is responsible for \$3 billion in annual direct spending in the state.

Atlanta boasts lower living and business costs than large East and West Coast metros, and this competitive advantage should continue to boost population and job growth in Atlanta. Atlanta has drawn some of the strongest in-migration in the country over the past few decades, and many employers have openly stated that moving all or a portion of their operations to Atlanta saved them millions without sacrificing access to highquality labor.





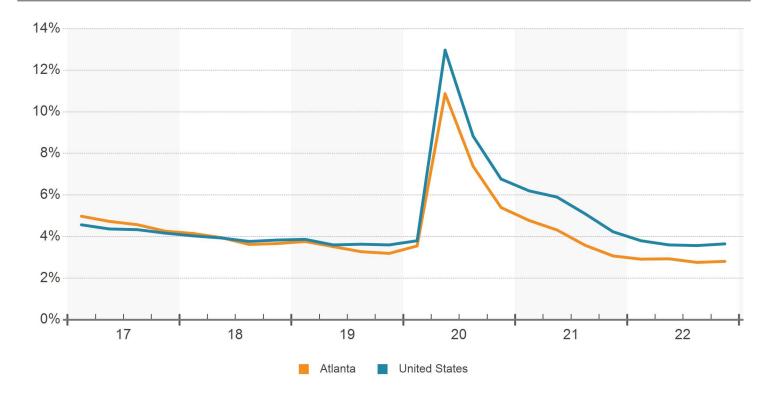
1225 Mount Zion Rd



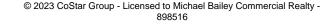
#### **UNEMPLOYMENT RATE (%)**

MBCRE

Source: Oxford Economics



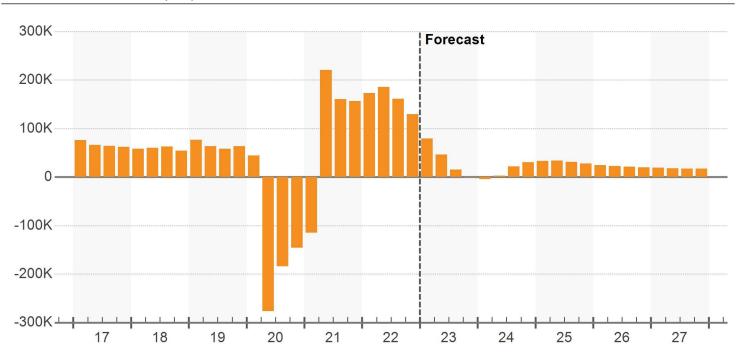




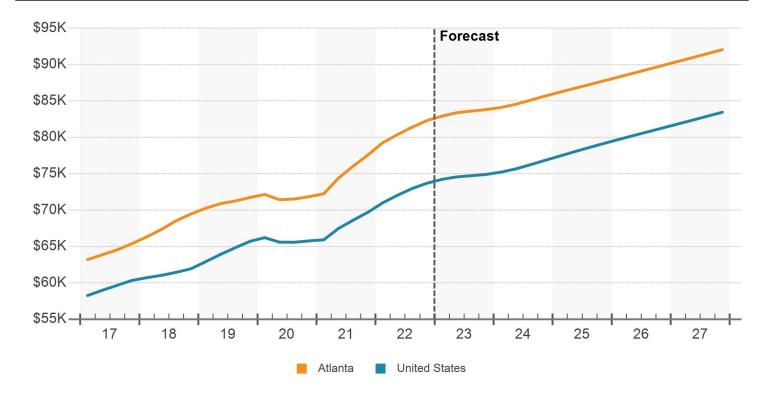


1225 Mount Zion Rd

#### **NET EMPLOYMENT CHANGE (YOY)**



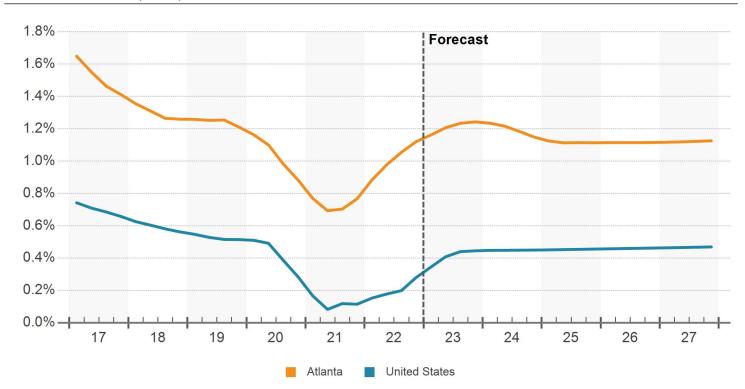
#### MEDIAN HOUSEHOLD INCOME

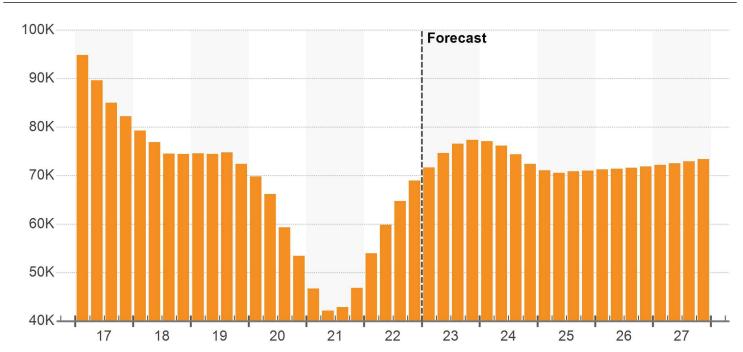






#### **POPULATION GROWTH (YOY %)**





#### **NET POPULATION CHANGE (YOY)**





### 1225 Mount Zion Rd

#### DEMOGRAPHIC TRENDS

	Current Level		12 Month Change		10 Year Change		5 Year Forecast	
Demographic Category	Metro	US	Metro	US	Metro	US	Metro	US
Population	6,236,485	333,090,750	1.1%	0.3%	1.3%	0.5%	1.1%	0.5%
Households	2,334,190	129,225,570	1.8%	0.9%	1.5%	0.8%	1.3%	0.6%
Median Household Income	\$82,567	\$73,922	5.4%	5.2%	4.2%	3.7%	2.3%	2.5%
Labor Force	3,212,664	164,976,672	1.1%	1.3%	1.4%	0.6%	0.6%	0.4%
Unemployment	2.8%	3.7%	-0.2%	-0.4%	-0.6%	-0.4%	-	-

Source: Oxford Economics

#### **POPULATION GROWTH**





LABOR FORCE GROWTH

#### INCOME GROWTH



#### Source: Oxford Economics





## **Peer Properties**

# 1225 Mount Zion Rd

5,617 SF Retail Restaurant Morrow, Georgia - Riverdale/Jonesboro Submarket

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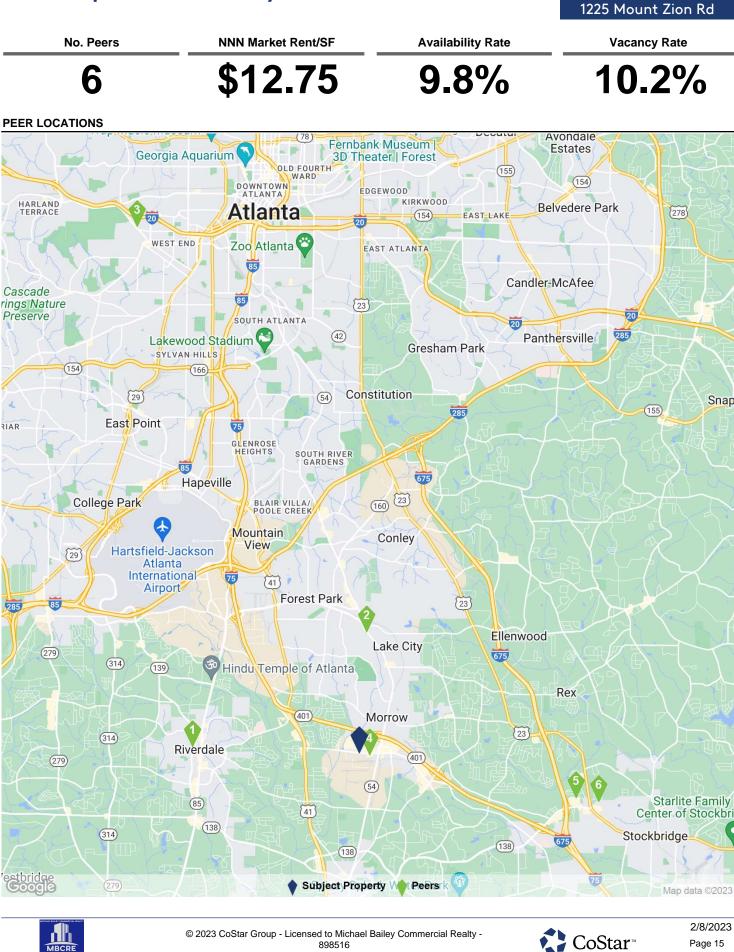


### **Peer Properties Summary**

1225 Mount Zion Rd

(278)

Snap



Map data ©2023

Starlite Family

## Peer Properties Summary

### 1225 Mount Zion Rd

							Availability			
Pro	operty Name / Address	Yr Blt/Renov	Distance	Location Score	Bldg SF	Anchor	Spcs	Avail %	Vac %	NNN Rent Per SF
1	6653 Church St ★ ★ ★ ★ ★	1976/-	3.8 mi	41	1,600	-	1	100%	100%	\$16 - 20 (Est.)
2	5299 Jonesboro Rd ෙ ★ ★ ★ ★ ★	2006/-	2.7 mi	8	28,800	-	1	27.8%	31.9%	\$15 - 18 (Est.)
•	1225 Mount Zion Rd ෙඟ ★ ★ ★ ★ ★	1986/-	0.00 mi	13	5,617	-	1	100%	100%	\$13 - 16 (Est.)
3	1521-1533 Ralph Davi ∞ ★ ★ ★ ★ ★	1920/-	12.9 mi	43	6,925	-	1	15.9%	15.9%	\$13 - 16 (Est.)
4	1341-1381 Mount Zion ☜ ★ ★ ★ ★	1983/-	0.25 mi	18	47,488	-	2	24.7%	24.7%	\$15.00
5	Freeway Junction     ∞       3797-3879 Highway 138     ★ ★ ★ ★	1987/1993	5.0 mi	34	156,834	Goodwill Northern Tool +…	2	2.5%	2.5%	\$11 - 13 (Est.)
6	Davis Pavilion Shoppi   ∞     697-719 Davis Rd   ★	2003/-	5.5 mi	16	39,800	-	1	3.0%	3.0%	\$12.00





### Peer Property Photos

#### 1225 Mount Zion Rd

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Subject Property



6653 Church St

1,600 SF / Vacancy Rate 100% **Rent/SF - \$16 - 20 (Est.)** Owner: Ny Fashion Style Inc ★★★★★



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28,800 SF / Vacancy Rate 31.9% **Rent/SF - \$15 - 18 (Est.)** Owner: Luong, Luc ★★★★★

4 1341-1381 Mount Zion Rd

Owner: Safeway Group, Inc.

NNN Rent/SF - \$15.00

**★ ★ ★ ★** ★

47,488 SF / Vacancy Rate 24.7%



1521-1533 Ralph David Aber... 🔊

6,925 SF / Vacancy Rate 15.9% Rent/SF - \$13 - 16 (Est.) Owner: Keller Knapp

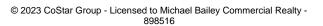
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 Davis Pavilion Shopping Ce... 697-719 Davis Rd 39,800 SF / Vacancy Rate 3.0%
NNN Rent/SF - \$12.00
Owner: American Capital Properties,...

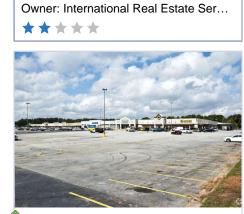
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1225 Mount Zion Rd

Rent/SF - \$13 - 16 (Est.)

5,617 SF / Vacancy Rate 100%

#### 5 Freeway Junction

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3797-3879 Highway 138 156,834 SF / Vacancy Rate 2.5% **Rent/SF - \$11 - 13 (Est.)** Owner: Wheeler Real Estate Company ★★★★★

#### 1225 Mount Zion Rd

#### $\star$ $\star$ $\star$ $\star$

#### 6653 Church St 🗠

Distance to Subject Property: 3.8 Miles



COMPARISON	THIS PROPERTY	SUBJECT
Vacancy %:	100%	100%
NNN Asking Rent:	\$18.75/SF/Yr	\$13.18-16.11 (Est.)
Months To Lease:	-	100 mo
Time On Market:	4 mo	3 mo
Location Score:	Below National Avg (41)	Below National Avg (13)
Walk Score®:	Very Walkable (71)	Car-Dependent (46)
Transit Score®:	Minimal Transit (0)	Minimal Transit (0)

**AVAILABILITY** 

#### PROPERTY

Туре:	Freestanding	Tenancy:	Single	Spaces:	1
Center:	-	Construction:	Masonry	Square Feet	1,600
GLA:	1,600 SF	Land AC:	0.88 AC	Range:	1,600
Year Built/Renov	1976	Building FAR:	0.04	Max Contig:	1,600
Floors:	1	Total Expenses:	-	% Sublet:	0%
Loading Docks:	None			CoStar Est:	\$16.10-19.68
Parking	15 Surface Spaces are available; Ratio of 9.26/1000 SF				
Features:	Drive Thru				
Frontage:	145' on Church St (w	vith 2 curb cuts)			

#### 🔈 5299 Jonesboro Rd 🛛 👓

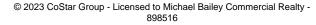
Distance to Subject Property: 2.7 Miles



COMPARISON	THIS PROPERTY	SUBJECT
Vacancy %:	31.9%	100%
NNN Asking Rent:	\$12.00/SF/Yr	\$13.18-16.11 (Est.)
Months To Lease:	21 mo	100 mo
Time On Market:	3 mo	3 mo
Location Score:	Below National Avg (8)	Below National Avg (13)
Walk Score®:	Car-Dependent (44)	Car-Dependent (46)
Transit Score®:	Minimal Transit (0)	Minimal Transit (0)

#### PROPERTY AVAILABILITY 11 Tenants Spaces: 1 Type: **Strip Center** Tenancy: Center: Construction: Masonry Square Feet 8,000 -GLA: 28,800 SF Land AC: 1.78 AC Range: 8,000 Year Built/Renov 2006 Max Contig: Building FAR: 0.37 8,000 2 Total Expenses: % Sublet: 0% Floors: -Loading Docks: None Asking Rent: \$12.39 mg 80 Surface Spaces are available; Ratio of 1.93/1000 SF Parking Features: Signalized Intersection Frontage: 302' on Jonesboro Rd (with 2 curb cuts)







**\*\*\***\*

#### 1521-1533 Ralph David Abernathy Blvd ര 3

Distance to Subject Property: 12.9 Miles

COMPARISON	THIS PROPERTY	SUBJECT
Vacancy %:	15.9%	100%
NNN Asking Rent:	\$13.07-15.97 (Est.)	\$13.18-16.11 (Est.)
Months To Lease:	-	100 mo
Time On Market:	2 mo	3 mo
Location Score:	Below National Avg (43)	Below National Avg (13)
Walk Score®:	Somewhat Walkable (66)	Car-Dependent (46)
Transit Score®:	Some Transit (41)	Minimal Transit (0)

#### PROPERTY

PROPERTY			AVAILABILITY		
Туре:	Storefront	Tenancy:	8 Tenants	Spaces:	1
Center:	-	Construction:	Masonry	Square Feet	1,100
GLA:	6,925 SF	Land AC:	0.30 AC	Range:	1,100
Year Built/Renov	1920	Building FAR:	0.54	Max Contig:	1,100
Floors:	1	Total Expenses:	-	% Sublet:	0%
Loading Docks:	None			CoStar Est:	\$13.07-15.97
Parking	Ratio of 0.00/1000 SF				
Features:	Bus Line				
Frontage:	93' on Ralph D. Abernath	ny Blvd, 115' on Inm	an St SW		

#### 1341-1381 Mount Zion Rd രാ

Distance to Subject Property: 0.2 Miles



COMPARISON	THIS PROPERTY	SUBJECT
Vacancy %:	24.7%	100%
NNN Asking Rent:	\$15.00/SF/Yr	\$13.18-16.11 (Est.)
Months To Lease:	10 mo	100 mo
Time On Market:	11 mo	3 mo
Location Score:	Below National Avg (18)	Below National Avg (13)
Walk Score®:	Car-Dependent (44)	Car-Dependent (46)
Transit Score®:	Minimal Transit (0)	Minimal Transit (0)

- -

#### PROPERTY AVAILABILITY **Neighborhood Center** 5 Tenants Spaces: 2 Type: Tenancy: Center: The Pavilion at South... Construction: **Reinforced Concrete** Square Feet 11,725 GLA: 47,488 SF Land AC: 6.04 AC Range: 5,000 - 6,725 Year Built/Renov 1983 Building FAR: 0.18 Max Contig: 6,725 1 Total Expenses: % Sublet: 0% Floors: -Loading Docks: Asking Rent: \$15 nnn -241 Surface Spaces are available; Ratio of 3.71/1000 SF Parking Features: -

Frontage: 222' on Mt Zion Rd, Mt. Zion Industrial



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1225 Mount Zion Rd

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#### 👌 3797-3879 Highway 138 - Freeway Junction 🛛 👳

Distance to Subject Property: 5.0 Miles



COMPARISON	THIS PROPERTY	SUBJECT
Vacancy %:	2.5%	100%
NNN Asking Rent:	\$10.87-13.29 (Est.)	\$13.18-16.11 (Est.)
Months To Lease:	5 mo	100 mo
Time On Market:	8 mo	3 mo
Location Score:	Below National Avg (34)	Below National Avg (13)
Walk Score®:	Car-Dependent (48)	Car-Dependent (46)
Transit Score®:	Minimal Transit (0)	Minimal Transit (0)

**AVAILABILITY** 

#### PROPERTY

Туре:	Community Center	Tenancy:	20 Tenants	Spaces:	2
Center:	Freeway Junction	Construction:	Masonry	Square Feet	3,850
GLA:	156,834 SF	Land AC:	19.81 AC	Range:	1,050 - 2,800
Year Built/Renov	1987; Renov 1993	Building FAR:	0.18	Max Contig:	2,800
Floors:	1	Total Expenses:	-	% Sublet:	0%
Loading Docks:	-			CoStar Est:	\$10.87-13.29
Parking	1,100 Surface Spaces are available; Ratio of 9.80/1000 SF				
Features:	-				
Frontage:	923' on Daniel Dr, 937' on Davidson Pky, 482' on Ga-138 Hwy				

### 🖻 697-719 Davis Rd - Davis Pavilion Shopping Center 👘 👳

Distance to Subject Property: 5.5 Miles



COMPARISON	THIS PROPERTY	SUBJECT
Vacancy %:	3.0%	100%
NNN Asking Rent:	\$12.00/SF/Yr	\$13.18-16.11 (Est.)
Months To Lease:	22 mo	100 mo
Time On Market:	4 mo	3 mo
Location Score:	Below National Avg (16)	Below National Avg (13)
Walk Score®:	Somewhat Walkable (55)	Car-Dependent (46)
Transit Score®:	Minimal Transit (0)	Minimal Transit (0)

#### PROPERTY AVAILABILITY **11 Tenants** Spaces: 1 Type: **Strip Center** Tenancy: Center: **Davis Pavillion** Construction: **Reinforced Concrete** Square Feet 1,200 GLA: 39,800 SF Land AC: 5.54 AC Range: 1,200 2003 Year Built/Renov Building FAR: 0.16 Max Contig: 1,200 1 Total Expenses: % Sublet: 0% Floors: -Loading Docks: Asking Rent: \$12 nnn -244 free Surface Spaces are available; Ratio of 6.13/1000 SF Parking **Pylon Sign** Features:

Frontage: 342' on Davis Rd (with 2 curb cuts)





#### 1225 Mount Zion Rd

 $\star$ 

 $\star$   $\star$   $\star$   $\star$ 

### Peer Property Comparison

#### 1225 Mount Zion Rd

Pro	perty Name / Address	Star Rating	NNN Asking Rent Per SF	Vacancy Rate
•	6653 Church St	∞ ★★★★★	\$16 - 20(Est.) ↔	100%
2	5299 Jonesboro Rd	∞ ★★★★★	\$15 - 18(Est.) ↔	31.9%
4	1341-1381 Mount Zion	× ★ ★ ★ ★	\$15.00 ~>	24.7%
•	1225 Mount Zion Rd	<sup>∞</sup> ★★★★	\$13 - 16(Est.)	: 100% ↔
3	1521-1533 Ralph Davi	× ★ ★ ★ ★	\$13 - 16(Est.) ↔	15.9%
5	Freeway Junction 3797-3879 Highway 138	<sup>∞</sup> ★★★★	\$11 - 13(Est.) ↔	2.5% 🔷
6	Davis Pavilion Shoppi 697-719 Davis Rd	∞ ★★★★★	\$12.00	3%
		Average	\$13.51	11.9%

(Arrows indicate trend over last quarter)

Pro	perty Name / Address	Star Rating	Availability Rate	Vacancy Rate
•	1225 Mount Zion Rd	• <b>★★</b> ★★	100% ↔	100% ↔
•	6653 Church St	****	100% ↔	100% ↔
2	5299 Jonesboro Rd	****	27.8% <b>↓</b>	31.9% ↔
4	1341-1381 Mount Zion 🕾	****	24.7%	24.7%
3	1521-1533 Ralph Davi 여	****	15.9% **	15.9%
6	<b>Davis Pavilion Shoppi</b> G 697-719 Davis Rd	****	3% ↔	3% ↔
5	Freeway JunctionC3797-3879 Highway 138	****	2.5% 🔹	2.5% **
		Average	11.5%	11.9%

(Arrows indicate trend over last quarter)





### Peer Property Comparison

#### 1225 Mount Zion Rd

Pro	perty Name / Address	Star Rating	NNN Asking Rent Per SF	Median Months on Market
•	6653 Church St	****	\$16 - 20(Est.)	4
2	5299 Jonesboro Rd	****	\$15 - 18(Est.)	3
4	1341-1381 Mount Zion 🥰	****	\$15.00	11
•	1225 Mount Zion Rd	****	\$13 - 16(Est.)	3
3	1521-1533 Ralph Davi 🥰	****	\$13 - 16(Est.)	2
5	Freeway JunctionC3797-3879 Highway 138	****	\$11 - 13(Est.)	8
6	Davis Pavilion Shoppi Co 697-719 Davis Rd	****	\$12.00	4
		Average	\$13.51	6

(Arrows indicate trend over last quarter)

Pro	perty Name / Address	Star Rating	12 Mo. Leasing Activity in SF	12 Mo. Net Absorption in SF
6	Davis Pavilion Shoppi 9 697-719 Davis Rd	∞ ★★★★★	16,800	6,400
5	Freeway JunctionC3797-3879 Highway 138	∞ ★★★★★	5,635	12,930
4	1341-1381 Mount Zion	∞ ★★★★	4,568	(11,725)
3	1521-1533 Ralph Davi	∞ ★★★★	0	o
•	6653 Church St	∞ ★★★★★	0	0
	1225 Mount Zion Rd	°★★★★★	0	(5,617)
2	5299 Jonesboro Rd	∞ ★★★★★	0	(9,200)
		Average	3,858	(1,030)





### Peer Property Comparison

#### 1225 Mount Zion Rd

Pro	operty Name / Address	Star Rating	NNN Asking Rent Per SF	Median Household Income (5 mi)
Ŷ	6653 Church St	° ★★★★	\$16.10-19.7(Est.) ↔	\$47,984
2	5299 Jonesboro Rd ः	****	\$15.12-18.5(Est.) ↔	\$47,417
•	1225 Mount Zion Rd	° ★★★★	\$13.18-16.1(Est.)	\$49,011
3	1521-1533 Ralph Davi ៈ	****	\$13.07-16.0(Est.) ↔	\$56,112
4	1341-1381 Mount Zion G	****	\$15 ++	\$49,282
5	Freeway Junction 3797-3879 Highway 138	****	\$10.87-13.3(Est.) ↔	\$60,569
6	<b>Davis Pavilion Shoppi</b> 697-719 Davis Rd	****	\$12	\$61,848
		A	· · · · · ·	· · · · · · · · · · · · · · · · · · ·

Average

\$13.51

\$53,175

(Arrows indicate trend over last quarter)







# 1225 Mount Zion Rd

5,617 SF Retail Restaurant Morrow, Georgia - Riverdale/Jonesboro Submarket

PREPARED BY





#### ATLANTA VACANCY OVERVIEW

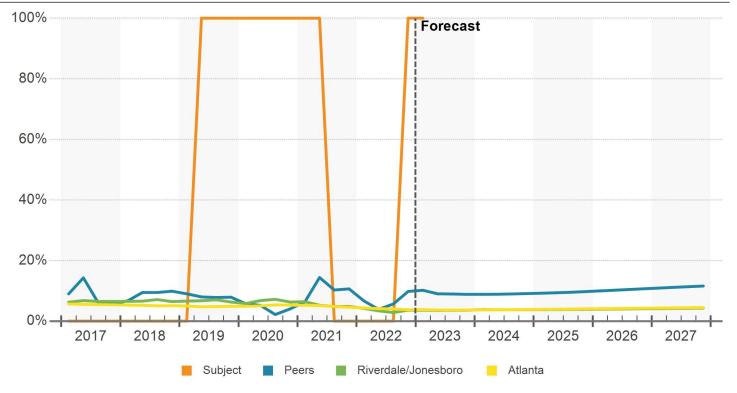
Atlanta retail demand has been back in positive territory for more than two years in a row heading into 2023. The metro is one of the top markets in the country in terms of trailing 12-month net absorption, along with other major Sun Belt markets such as Dallas-Fort Worth, Phoenix, and Houston. Thanks to the region's diverse economy, favorable demographic trends, and a lack of large-scale speculative supply, the metro's vacancy rate has trended downward in recent quarters. At 3.8%, Atlanta's retail vacancy rate is as low as it has been this century.

More forward-looking indicators show that Atlanta may be running out of suitable retail space. Leasing activity declined from more than 8.5 million in 2022 to around 6.2 million in 2022, with a pronounced dropoff in large leases of 25,000 SF or more happening in the second half of the year.

Annual population growth in Atlanta has roughly doubled

the U.S. average on a percentage basis over the past decade, and median household income growth has also outpaced the national average in recent years. These favorable demographic underpinnings have helped drive demand for retail space in Atlanta and will likely support the region's economic recovery over the next few quarters.

The region's fastest-growing pockets of affluence, concentrated in the northern suburbs, unsurprisingly will garner an outsized share of new retail demand. However, neighborhoods inside the perimeter should also continue to benefit from increased density and job growth stemming from major corporate relocations and expansions. The influx of high-paying office jobs, and accompanying multifamily development, in Midtown, West Midtown, and the Eastside should continue to boost buying power in those premier in-town areas.



#### VACANCY RATE





## Atlanta Vacancy Analytics

### 1225 Mount Zion Rd

#### VACANCY RATE

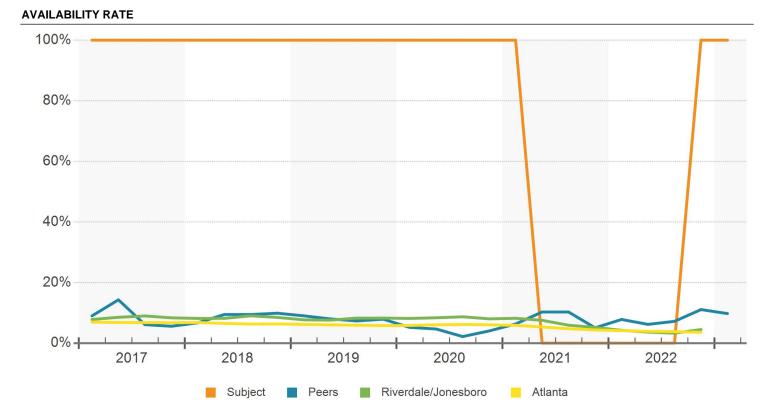
	Subject		Peers		Riverdale/Jonesboro		Atlanta	
	Vacancy	Trend (YOY)	Vacancy	Trend (YOY)	Vacancy	Trend (YOY)	Vacancy	Trend (YOY)
2017	0%	0%	5.6%	-0.2%	6.5%	-0.7%	5.4%	-0.4%
2018	0%	0%	9.9%	4.3%	6.4%	0%	5.1%	-0.3%
2019	100%	100%	7.9%	-2%	6.3%	-0.1%	4.9%	-0.2%
2020	100%	0%	4.0%	-3.9%	6.3%	0%	5.3%	0.4%
2021	0%	-100%	10.7%	6.6%	4.9%	-1.4%	4.6%	-0.7%
2022	100%	100%	9.8%	-0.9%	3.6%	-1.2%	3.8%	-0.8%
YTD	100%	0%	10.2%	0.4%	3.6%	0%	3.8%	0%
2023			8.8%	-1%	3.8%	0.2%	3.7%	-0.1%
2024			9.1%	0.2%	3.8%	0%	3.8%	0.1%
2025	Forecast >		9.8%	0.7%	3.9%	0.1%	4.1%	0.2%
2026				0.9%	4.1%	0.2%	4.3%	0.2%
2027				0.9%	4.3%	0.2%	4.5%	0.2%





### Atlanta Vacancy Analytics

1225 Mount Zion Rd



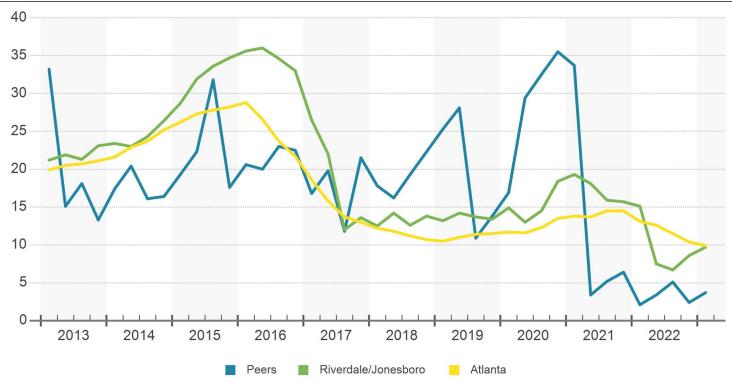
#### AVAILABILITY RATE

	Subject		Peers		Riverdale/Jonesboro		Atlanta	
	Availability	Trend (YOY)	Availability	Trend (YOY)	Availability	Trend (YOY)	Availability	Trend (YOY)
2017	100%	0%	5.6%	-0.7%	8.4%	-0.3%	6.7%	-0.3%
2018	100%	0%	9.9%	4.3%	8.5%	0.1%	6.4%	-0.4%
2019	100%	0%	7.9%	-2%	8.3%	-0.2%	5.8%	-0.6%
2020	100%	0%	4.0%	-3.9%	8.0%	-0.3%	6.1%	0.3%
2021	0%	-100%	5.1%	1%	5.2%	-2.8%	4.4%	-1.7%
2022	100%	100%	11.1%	6%	4.5%	-0.7%	3.6%	-0.8%
2023 YTD	100%	100%	9.8%	1.9%	-	-	-	





#### MEDIAN MONTHS ON MARKET



#### MEDIAN MONTHS ON MARKET

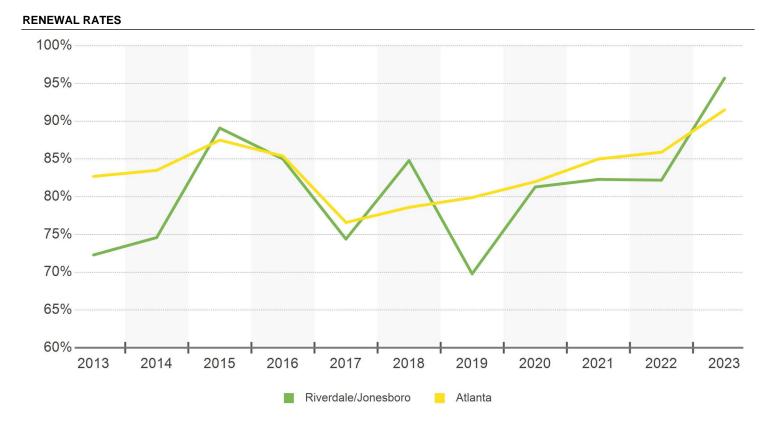
	Peers	Riverdale/Jonesboro	Atlanta
2013	15.1	21.9	20.5
2014	18.9	24.3	23.3
2015	21.7	32.2	27.4
2016	21.6	34.8	25.2
2017	16.8	18.5	15.3
2018	18.5	13.2	11.5
2019	21.9	13.6	11.1
2020	29.4	15.2	12.3
2021	6.6	17.2	14.1
2022	3.2	9.4	11.9
2023	3.7	9.7	9.9





### Atlanta Vacancy Analytics

1225 Mount Zion Rd



#### **RENEWAL RATES**

	Riverdale/Jonesboro	Atlanta
2013	72.3%	82.7%
2014	74.6%	83.5%
2015	89.1%	87.5%
2016	85.0%	85.4%
2017	74.4%	76.6%
2018	84.8%	78.6%
2019	69.8%	79.9%
2020	81.3%	82.0%
2021	82.3%	85.0%
2022	82.2%	85.9%
2023	95.7%	91.5%





#### ATLANTA RENT TRENDS

A booming local economy and expanding number of new rooftops have retailers paying up to get space. Triple net asking rents have accelerated steadily over the past three years, and the metro is seeing overall rents increase at a record pace early in 2022. The metro has performed similarly to other fast-growing Sun Belt markets such as Austin and Dallas-Fort Worth. Trailing 12-month rent growth stands at 6.6%, compared to the national average of 3.6%.

Local demographic tailwinds have helped insulate Atlanta from structural limitations plaguing the larger sector. While the metro has felt the impact of store closures in recent years, overall retail fundamentals have improved since the onset of the pandemic. Furthermore, the shift of consumer spending from goods to services, and the metro's robust economic recovery should boost retail rent growth prospects in the near term.

In recent years, exurban and south metro submarkets have generally outperformed the market average in terms of rent growth. That represents a reversal of prepandemic trends when urban/suburban submarkets in the northeastern section of the market, such as Buckhead/Lenox and Sandy Springs/North Central saw the fastest growth. These exurban areas have seen little supply in recent years and mostly boast tight vacancy rates.

#### **RIVERDALE/JONESBORO RENT TRENDS**

Prospective tenants in search of relatively affordable options will find them in the

Riverdale/Jonesboro Submarket. Retail space runs for \$16.60/SF triple net on average in the submarket, a considerable discount to the Atlanta metro's \$21.00/SF average.

Riverdale/Jonesboro has a relatively high proportion of neighborhood center space. And for that slice specifically, rents run at about \$15.30/SF in the submarket, a sizable discount to the \$20.00/SF average neighborhood center rent in the metro. Rents grew at an impressive rate of 7.6% over the past 12 months. This growth rate was close to the highest annualized rate in the past three years.

#### Retail rent growth in both the

Riverdale/Jonesboro Submarket and the Atlanta metro at large has been exceptionally strong over a longer horizon. In the past 10 years, rents in the submarket have cumulatively risen by 39.6%, a robust performance that is essentially matched when zoomed out to the entire Atlanta metro.

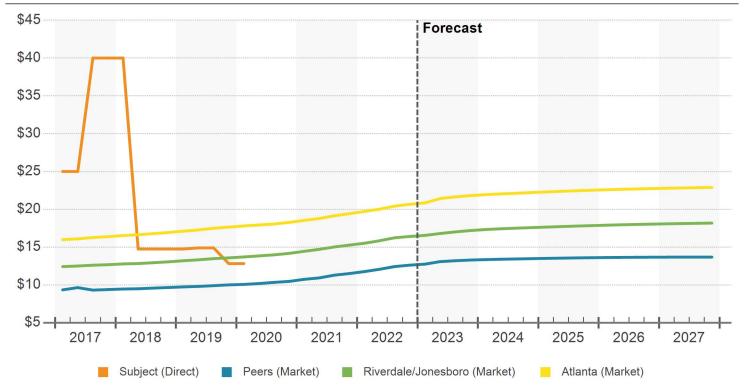




### Rent Analytics

1225 Mount Zion Rd

#### NNN RENT PER SQUARE FOOT



#### NNN RENT PER SQUARE FOOT

	Subje	ct	Peers		Riverdale/Jonesboro		Atlanta	
	Direct Rent	Trend (YOY)	Market Rent	Trend (YOY)	Market Rent	Trend (YOY)	Market Rent	Trend (YOY)
2017	\$40.00	188.8%	\$9.39	2.1%	\$12.68	3.2%	\$16.38	3.4%
2018	\$14.75	-63.1%	\$9.66	2.9%	\$13.05	3%	\$16.93	3.4%
2019	\$12.82	-13.1%	\$10.01	3.6%	\$13.58	4%	\$17.64	4.2%
2020	-	-	\$10.47	4.6%	\$14.17	4.4%	\$18.27	3.5%
2021	-	-	\$11.51	9.9%	\$15.27	7.7%	\$19.43	6.4%
2022	-	-	\$12.62	9.7%	\$16.41	7.5%	\$20.66	6.3%
YTD	-	-	\$12.75	1%	\$16.55	0.9%	\$20.84	0.9%
2023			\$13.29	5.3%	\$17.33	5.6%	\$21.81	5.6%
2024			\$13.47	1.4%	\$17.65	1.8%	\$22.21	1.8%
2025	Forecast >		\$13.60	0.9%	\$17.90	1.4%	\$22.52	1.4%
2026			\$13.66	0.5%	\$18.08	1%	\$22.74	1%
2027			\$13.68	0.1%	\$18.21	0.7%	\$22.89	0.7%

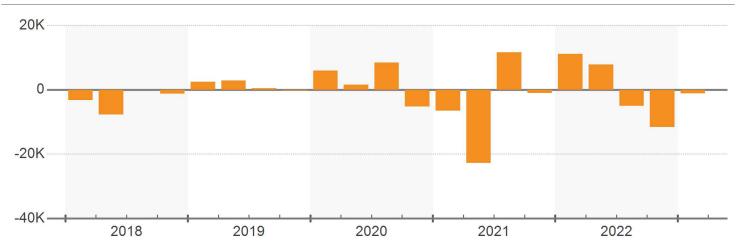




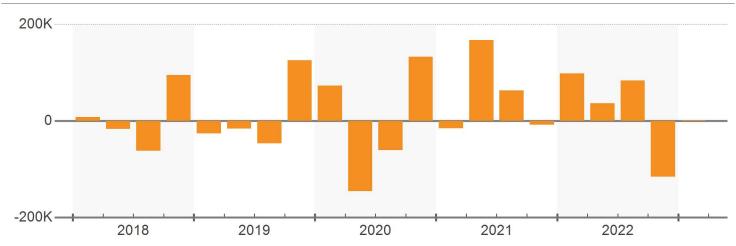
### Absorption Analytics

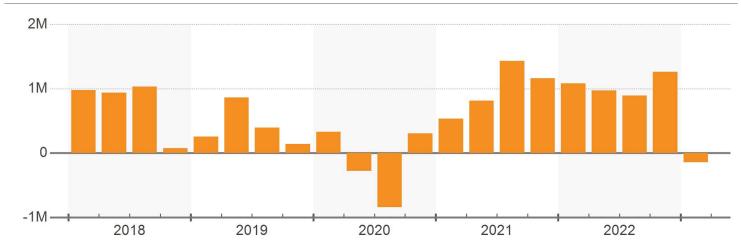
1225 Mount Zion Rd

#### NET ABSORPTION IN PEERS IN SQUARE FEET



#### NET ABSORPTION IN RIVERDALE/JONESBORO SUBMARKET IN SQUARE FEET





#### NET ABSORPTION IN ATLANTA IN SQUARE FEET



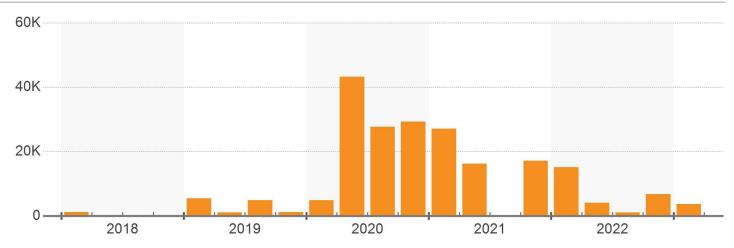
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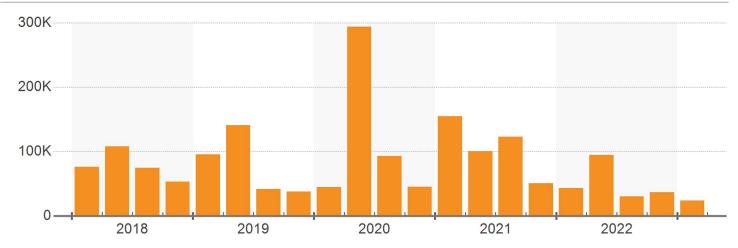
### Leasing Analytics

1225 Mount Zion Rd

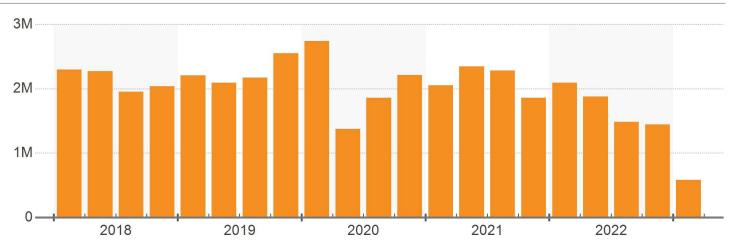
#### LEASING ACTIVITY IN PEERS IN SQUARE FEET



#### LEASING ACTIVITY IN RIVERDALE/JONESBORO SUBMARKET IN SQUARE FEET



#### LEASING ACTIVITY IN ATLANTA IN SQUARE FEET



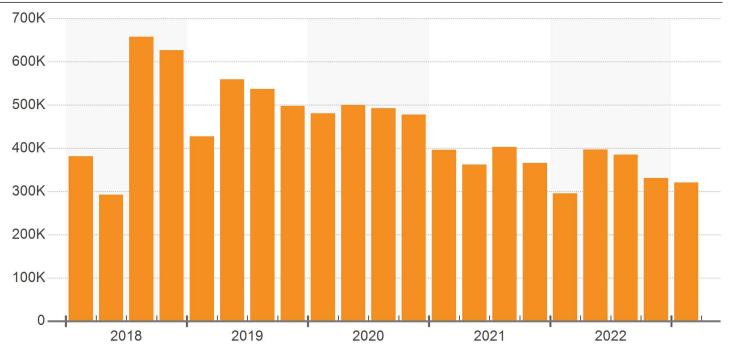




## Leasing Analytics

1225 Mount Zion Rd

#### SUBLEASE SPACE AVAILABLE IN ATLANTA IN SQUARE FEET









5,617 SF Retail Restaurant Morrow, Georgia - Riverdale/Jonesboro Submarket

PREPARED BY

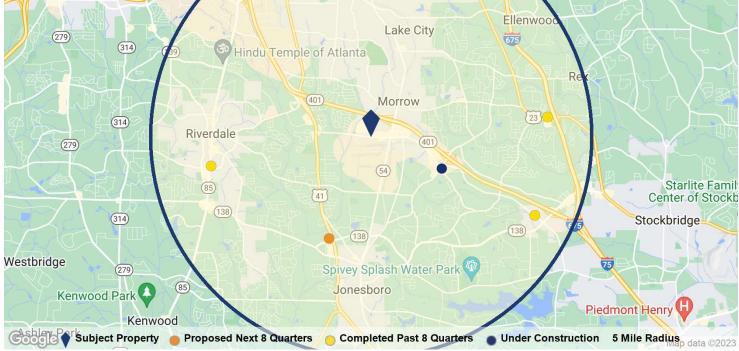




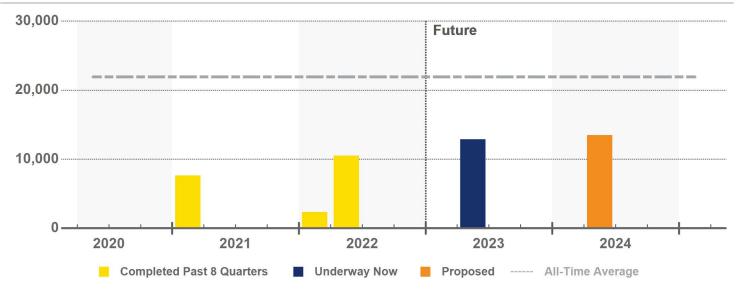
# **Overall Construction Summary**

1225 Mount Zion Rd





# PAST & FUTURE DELIVERIES IN SQUARE FEET





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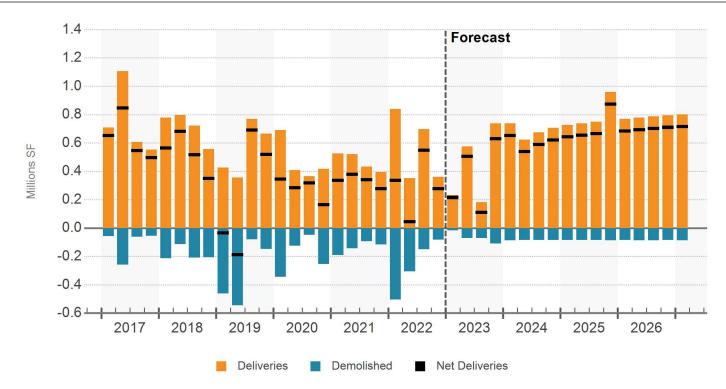


Despite historically high rent growth and tight fundamentals, large-scale retail development remains limited around the region. The Atlanta market has about 1.8 million SF or 0.5% of its existing inventory under construction. This is in line with the national average of 0.5%. More than 70% of all under construction retail in Atlanta has been preleased.

Recent development and projects in process are targeting both established retail corridors as well as particularly fast-growing, exurban submarkets. Walton County, with the 385,000-SF Monroe Pavilion project, and Lithonia/Conyers, home to the newly-delivered Covington Town Center, are among the leading submarkets for deliveries in the past year, more than 90% of which are leased.

Denser, more affluent locales such as Buckhead/Lenox, Midtown/Brookwood, and Roswell/Alpharetta have maintained notable but relatively modest construction pipelines of late. The CBD Submarket, which includes some gentrifying East Atlanta neighborhoods, has delivered a significant amount of retail in recent years. Most of the retail delivered in the CBD Submarket can be attributed to grocery store portions of mixed-use developments like Madison Yards (Publix) and 725 Ponce (Kroger).However, larger redevelopment projects such as Assembly, a mixed-use development anchored by NBCUniversal Studios, which will include 320,000 SF of retail space in Doraville, as well as GID Investments High Street mixed-use development at Perimeter Center Parkway are scheduled to add new retail space to closer-in suburban submarkets as well over the next two years.

Developers continue to target older, well-located retail centers for redevelopment plays, and many of these projects include multifamily components. For example, the 150,000-SF Roswell Shopping Center was demolished to make way for The Catherine, a 300-unit project from multifamily developer RangeWater Real Estate, plus a 165,000-SF grocery-anchored project from Fuqua Development.

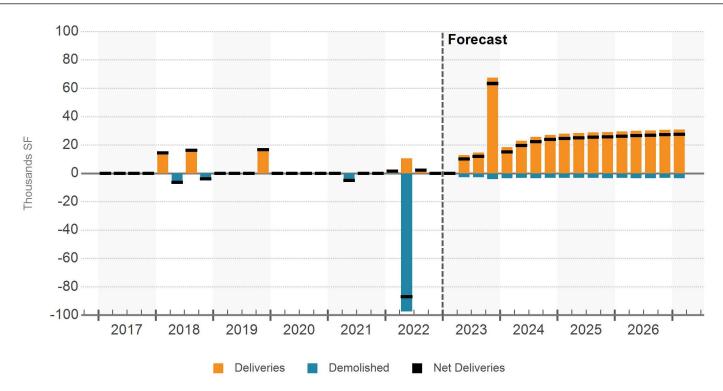


# **DELIVERIES & DEMOLITIONS**





# **Riverdale/Jonesboro Construction**



# **DELIVERIES & DEMOLITIONS**





# **<u>Riverdale/Jonesboro Construction</u>**

# 1225 Mount Zion Rd



Delivered Square Feet Past 8 Qtrs

Delivered Square Feet Next 8 Qtrs

**Proposed Square Feet Next 8 Qtrs** 

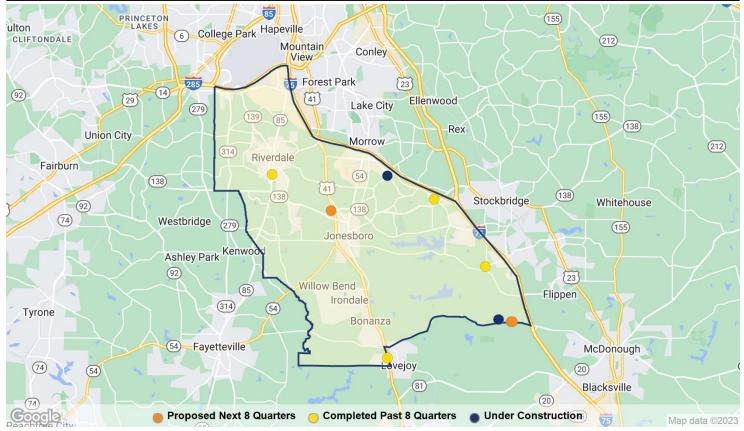


17,120

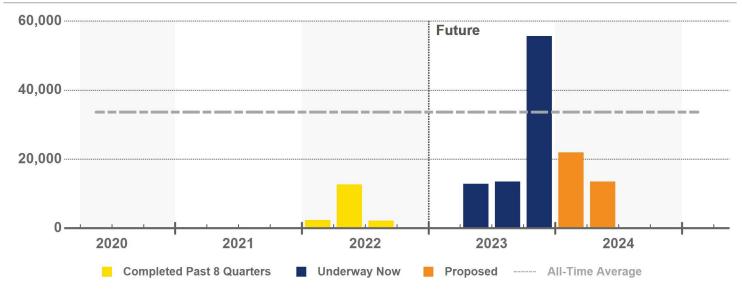
82,098

35,493

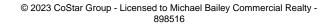
# PAST 8 QUARTERS DELIVERIES, UNDER CONSTRUCTION, & PROPOSED



# PAST & FUTURE DELIVERIES IN SQUARE FEET









# **Riverdale/Jonesboro Construction**

# 1225 Mount Zion Rd

# **RECENT DELIVERIES**

Pro	operty Name/Address	Rating	Bldg SF	Stories	Start	Complete	Developer/Owner
1	Popeyes 1810 Hudson Bridge Rd	****	2,145	1	Mar 2022	Jul 2022	-
2	4045-4095 Mt Zion Pky	****	10,500	1	Jun 2018	Jun 2022	- West Henry Land Corp.
3	2120 Lovejoy Rd	****	2,145	1	Apr 2021	May 2022	-
4	70860 GA Hwy 85	****	2,330	1	Oct 2021	Mar 2022	-

## UNDER CONSTRUCTION

Pro	operty Name/Address	Rating	Bldg SF	Stories	Start	Complete	Developer/Owner
1	Shops at Walnut Creek 2400 Jonesboro Rd	****	55,698	1	Nov 2022	Oct 2023	-
2	7102 Mount Zion Blvd	****	12,900	1	Aug 2022	May 2023	-
3	Shops at Walnut Creek 2400 Jonesboro Rd	****	9,000	1	Oct 2022	Jul 2023	-
4	Shops at Walnut Creek 2400 Jonesboro Rd	****	4,500	1	Oct 2022	Jul 2023	-

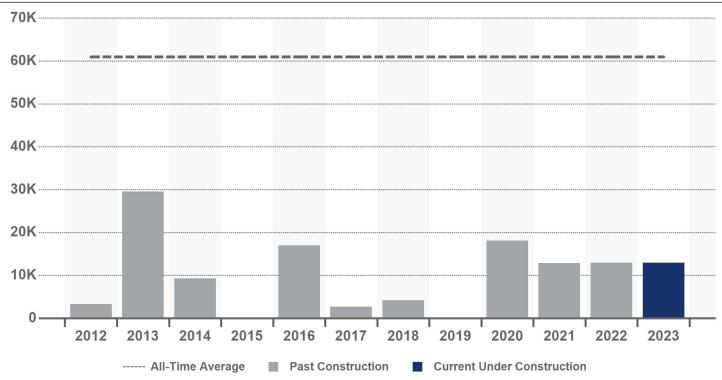
### PROPOSED

Pro	operty Name/Address	Rating	Bldg SF	Stories	Start	Complete	Developer/Owner
1	7936 Tara Blvd	****	13,493	1	Jun 2023	Jun 2024	-
2	Outparcel A 2080 Jonesboro Rd	****	12,000	1	Mar 2023	Mar 2024	-
3	Outparcel B 2080 Jonesboro Rd	****	10,000	1	Mar 2023	Mar 2024	-



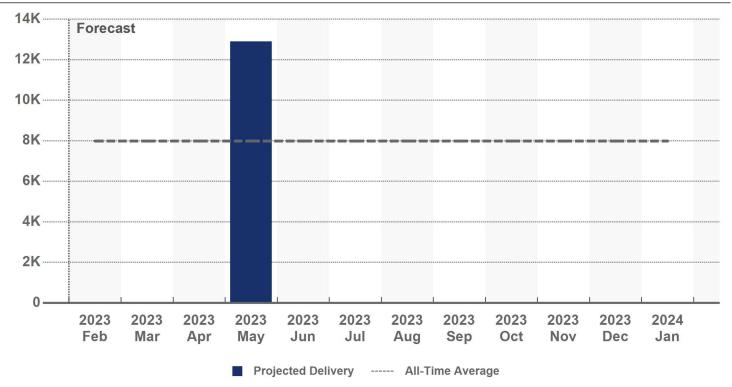


# UNDER CONSTRUCTION IN SQUARE FEET (5 Mile Radius)



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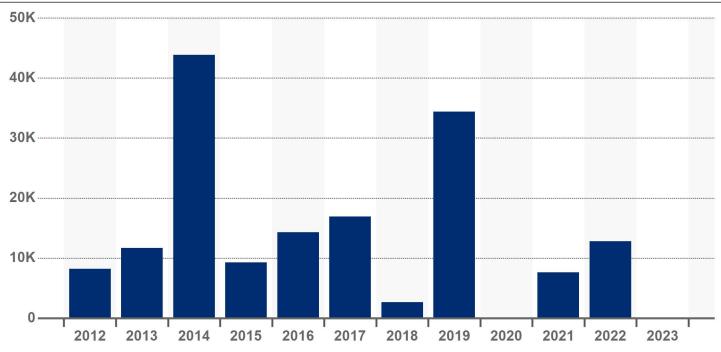
# PROJECTED DELIVERIES IN SQUARE FEET (5 Mile Radius)





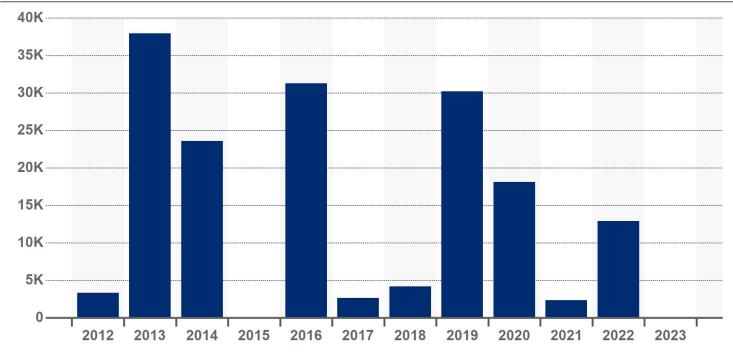


# DELIVERIES IN SQUARE FEET (5 Mile Radius)



\_\_\_\_\_



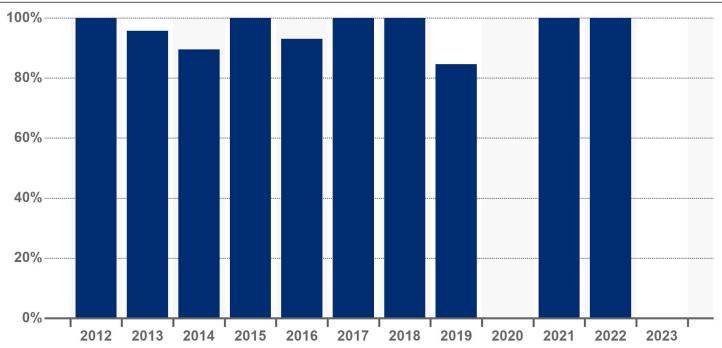




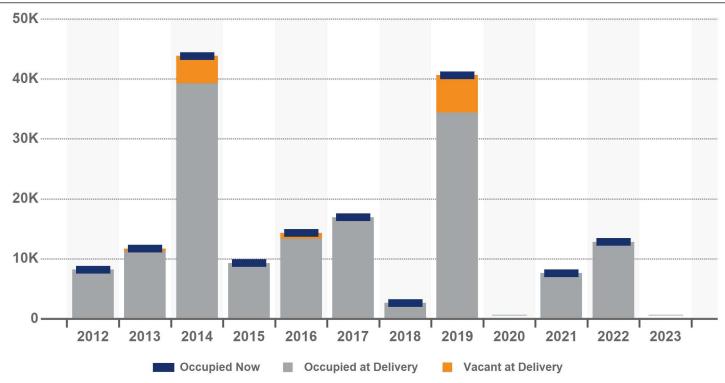


# **Construction Activity**

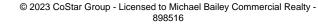
# PERCENT OCCUPIED AT DELIVERY (5 Mile Radius)



# DELIVERIES AND OCCUPANCY IN SQUARE FEET (5 Mile Radius)

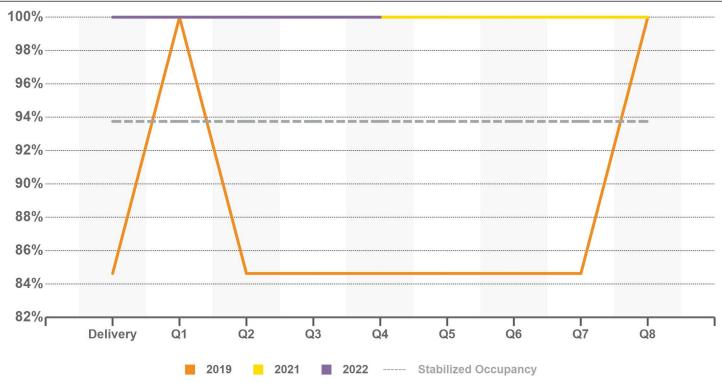








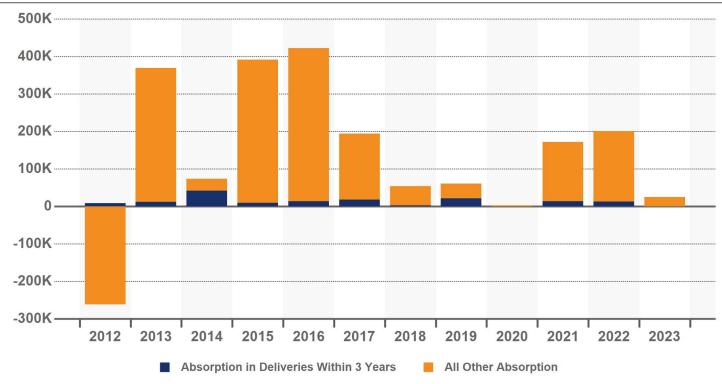
1225 Mount Zion Rd



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# NEW CONSTRUCTION OCCUPANCY AFTER DELIVERY BY YEAR BUILT (5 Mile Radius)

# **NET ABSORPTION IN SQUARE FEET (5 Mile Radius)**

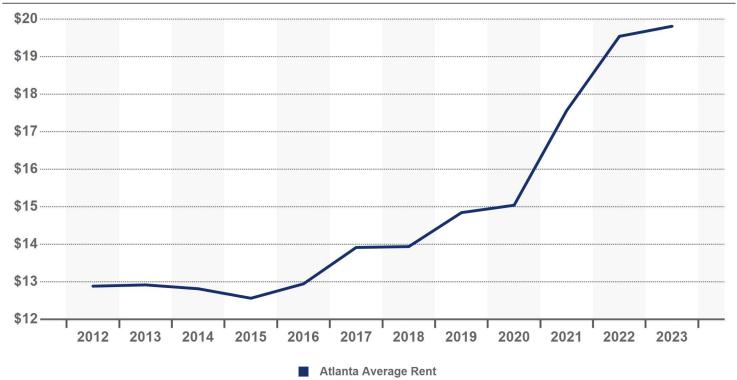






# **Construction Activity**

1225 Mount Zion Rd



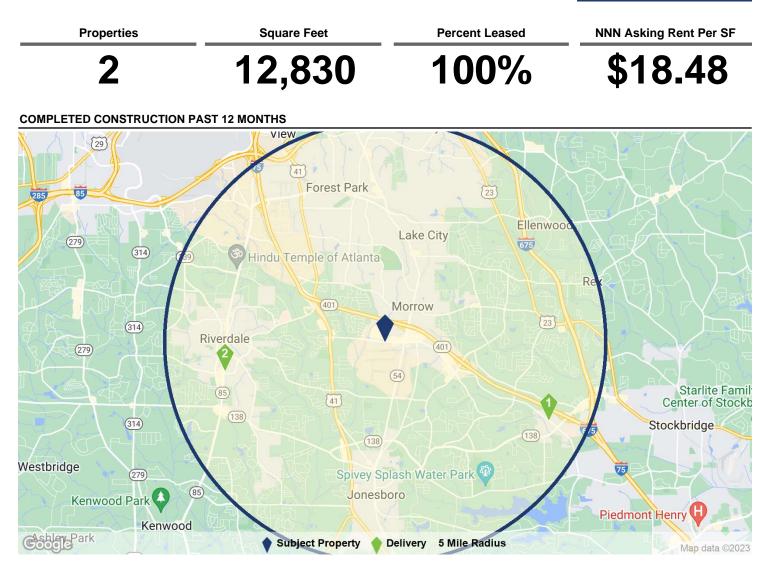
NNN ASKING RENT PER SQUARE FOOT (5 Mile Radius)





# **Completed Construction Past 12 Months**

# 1225 Mount Zion Rd



# CONSTRUCTION SUMMARY STATISTICS

	Low	Average	Median	High
GLA	2,330	6,415	6,415	10,500
Stories	1	1	1	1
Typical Floor SF	2,330	6,415	6,415	10,500
Leases Signed	-	-	-	-
Percent Leased	100%	100%	100%	100%
NNN Asking Rent Per SF	\$17.80	\$18.48	\$18.22	\$18.63
Star Rating	****	★ ★ ★ ★ ★ 3.0	****	****





# **Completed Construction Past 12 Months**

# 1225 Mount Zion Rd

Pro	perty Name/Address	Rating	GLA	Stories	Complete	Leased	Developer/Owner
1	4045-4095 Mt Zion Pky	****	10,500	1	Jun 2022	100%	- West Henry Land Corp.
2	70860 GA Hwy 85	****	2,330	1	Mar 2022	100%	-





 $\star$ 

# 4045-4095 Mt Zion Pky 💿

Distance to Subject Property: 4.1 Miles





# PROPERTY

Restaurant	Land Acres:	2.50 AC
10,500 SF	Building FAR:	0.10
1	Construction:	Reinforced Concrete
60 Surface Spaces a	re available; Ratio of 5.71/	1000 SF
Air Conditioning, Sig	nage, Storage Space	
200' on Mt. Zion Park	way	
	1 60 Surface Spaces a Air Conditioning, Sig	,

# CONSTRUCTION

Start Date:	Jun 2018	Percent
Completion:	Jun 2022	Square
Build Time:	48 Months	CoStar
Time Since Delivery:	8 Months	

AVAILABILITY		
Percent Leased:	100%	
Square Feet	-	
CoStar Est:	\$17-20	

# CONTACTS

Developer: -Owner: West Henry Land Corp.

# 70860 GA Hwy 85 🗠

Distance to Subject Property: 3.7 Miles





# PROPERTY

Land Acres:	0.59 AC
Building FAR:	0.09
Construction:	Wood Frame

# CONSTRUCTION

Oct 2021
Mar 2022
5 Months
11 Months

# AVAILABILITY

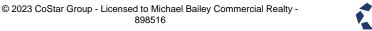
Percent Leased:	100%
Square Feet	-
CoStar Est:	\$16-20

# CONTACTS

Developer:	•
Owner:	-



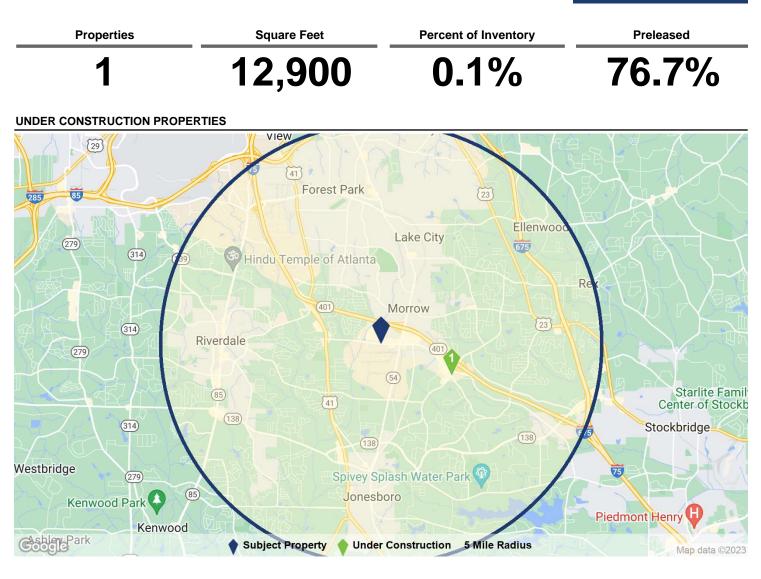
MBCRE







# **Under Construction Summary**



# UNDER CONSTRUCTION SUMMARY STATISTICS

	Low	Average	Median	High
Building SF	12,900	12,900	12,900	12,900
Stories	1	1	1	1
Typical Floor SF	12,900	12,900	12,900	12,900
Preleasing	76.7%	76.7%	76.7%	76.7%
Estimated Delivery Date	May 2023	May 2023	May 2023	May 2023
Months to Delivery	3	3	3	3
Construction Period in Months	9	9	9	9
Star Rating	****	$\bigstar \bigstar \bigstar \bigstar \bigstar \bigstar 4.0$	****	****





 $\star \star \star \star \star$ 

# 🏠 7102 Mount Zion Blvd 🛛 👳

Distance to Subject Property: 1.8 Miles



# PROPERTY

Туре:	Storefront	Land Acres:	16.48 AC
GLA:	12,900 SF	Building FAR:	0.02
Floors:	1	Construction:	Masonry
Parking:	-		
Features:	Corner Lot, Signage	, Signalized Intersection	
Frontage:	300' on MT ZION BLVD (with 1 curb cut), 263' on MT ZION RD (with 1 cu		

# Mt Zion Pkwy Mt Zion Rd Conte Ro Map data ©2023

CONSTRUCTION		AVAILABILITY		
Start Date:	Aug 2022	Percent Leased:	76.7%	
Completion:	May 2023	Square Feet	3,000	
Build Time:	9 Months	CoStar Est:	\$13-16	
Time Since Delivery:	3 Months			

# CONTACTS

Developer: -Owner: -





# Sale Comps

# 1225 Mount Zion Rd

5,617 SF Retail Restaurant Morrow, Georgia - Riverdale/Jonesboro Submarket

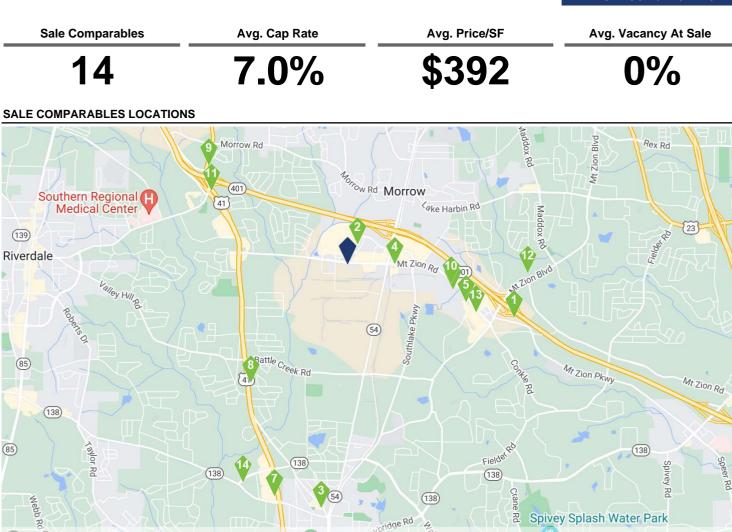
PREPARED BY





# Investment Trends

1225 Mount Zion Rd



Lee StretSubject Property Sale Comparables

Map data ©2023

# SALE COMPARABLES SUMMARY STATISTICS

Coocle

Sales Attributes	Low	Average	Median	High
Sale Price	\$750,000	\$2,144,474	\$1,920,000	\$4,050,000
Price/SF	\$224	\$392	\$336	\$826
Cap Rate	5.8%	7.0%	6.6%	9.0%
Time Since Sale in Months	3.9	12.5	12.4	20.7
Property Attributes	Low	Average	Median	High
Building SF	3,000	5,469	4,988	10,790
Stories	1	1	1	1
Typical Floor SF	3,000	5,469	4,988	10,790
Vacancy Rate At Sale	0%	0%	0%	0%
Year Built	1967	1992	1996	2014
Star Rating	****	$\star \star \star \star \star 2.6$	$\star \star \star \star \star$	****





# Investment Trends

1225 Mount Zion Rd

			Propert	у			Sale		
Pro	operty Name - Address	Rating	Yr Built	Bldg SF	Vacancy	Sale Date	Price	Price/SF	Cap Rate
	2230 Mount Zion Pky	****	1996	6,429	0%	10/11/2022	\$2,750,000	\$428	-
2	1281 Southlake Cir	****	1978	5,822	0%	7/29/2022	\$1,580,000	\$271	8.5%
3	249 N Main St	****	1985	6,707	0%	6/22/2022	\$1,500,000	\$224	-
4	1497 Mount Zion Rd	****	1985	5,070	0%	6/2/2022	\$1,565,000	\$309	5.8%
5	1943-1951 Mount Zion Rd	****	1996	10,790	0%	4/29/2022	\$3,517,000	\$326	7.1%
6	AT&T 1891 Mount Zion Rd	****	1996	5,775	0%	3/31/2022	\$1,400,000	\$242	6.6%
7	8113 Tara Blvd	****	1970	4,330	0%	2/1/2022	\$1,100,000	\$254	9.0%
8	7434 Tara Blvd	****	2004	4,200	0%	1/24/2022	\$1,450,000	\$345	-
9	Circle K 6142 Old Dixie Hwy	****	2014	4,905	0%	12/16/2021	\$4,050,000	\$826	5.8%
10	TGI Fridays 1881 Mount Zion Rd	****	1996	4,600	0%	11/5/2021	\$2,777,138	\$604	-
1	6278 Tara Blvd	****	1967	3,000	0%	9/23/2021	\$750,000	\$250	-
12	6801 Mt Zion Blvd	****	2000	4,346	0%	8/4/2021	\$2,260,000	\$520	-
13	2005-2007 Mount Zion Rd	****	1998	6,072	0%	5/25/2021	\$2,773,500	\$457	6.6%
14	599 Highway 138 W	****	1999	4,514	0%	5/19/2021	\$2,550,000	\$565	-





# ATLANTA INVESTMENT TRENDS

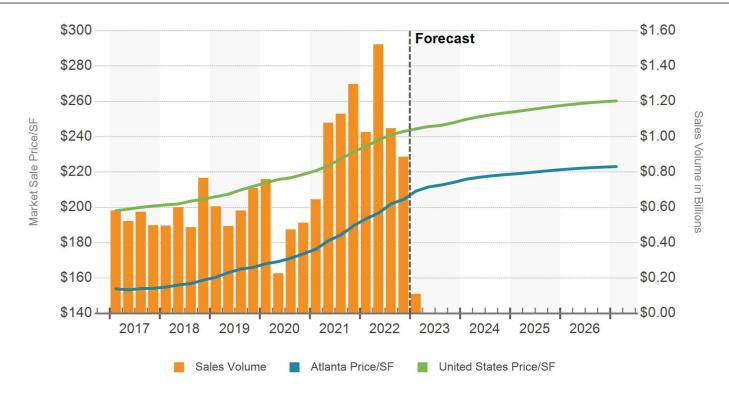
Total sales volume in Atlanta reached records of more than \$4 billion for the past two consecutive calendar years, placing the metro among the top markets for total retail transaction activity. However, the bulk of closings in 2022 came in the first three quarters of the year, indicating some slowing in financial activity as interest rates rise and economic uncertainty spreads.

The 335 transactions totaling \$900 million that closed in 22Q4 was less than 60% of the total number of closings and significantly lower than total volume of \$1.3 billion from 21Q4. Neighborhood center value add deals continued to close in the fourth quarter, particulalry grocery-anchored properties which are in short supply and high demand due to continued population growth. But redevelopment projects have taken a larger share of sales activity as investors look to add value. Charlotte-based developer Asana Partners purchased Plaza Fiesta, a Hispanic themed mall originally built in the

1970s in DeKalb County for \$85 million with plans to renovate the property, which is more than 90% leased. The purchase was one of several closer-in urban properties Asana has purchased in recent years, including Krog Street Market and Ponce de Leon Plaza.

Atlanta offers one of the highest average cap rates among major metros, at about 6.8%, compared to the national average of 6.7%. Average cap rates in Atlanta are also above those in other major Sun Belt metros such as Dallas-Fort Worth, Austin, and Nashville.

Average pricing comes at a discount to the national benchmark, as well, averaging roughly \$210/SF compared to the U.S. average of \$240/SF. Atlanta's recently outsized rent growth and consistently low vacancy rate helped drive pricing higher in recent years, and same-store price growth has accelerated over the past few quarters.



# SALES VOLUME & MARKET SALE PRICE PER SF

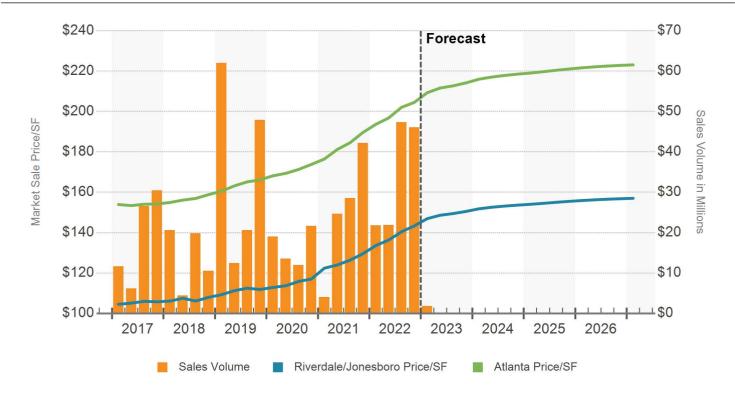




# RIVERDALE/JONESBORO INVESTMENT TRENDS

Investors have been especially active in the capital markets in Riverdale/Jonesboro, making it one of the most heavily traded submarkets in the region over the past several years. Historical trading trends have largely held true in the past 12 months. Annual sales volume has averaged \$96.9 million over the past five years, including a 12-month high of \$143 million over that stretch. The recorded transaction volume here reached \$131 million in the past year. The general retail sector drove that volume.

Market pricing, based on the estimated price movement of all properties in the submarket, sat at \$145/SF during the first quarter of 2023. That market price is up compared to the first quarter from last year, but the level still falls far short of the average for the region. The market cap rate has shrunk since last year to 7.3%. That is the lowest cap rate in the past five years, which is higher than the region's average.



## SALES VOLUME & MARKET SALE PRICE PER SF







# 2230 Mount Zion Pky 💿

Distance to Subject Property: 2.0 Miles





### SALE Sale Type: Investment Sale Date: 10/11/2022 Sale Price: \$2,750,000 Price/SF: \$428 Cap Rate: -

-

-

OWNER:				
Buyer:	Lincoln Property			
Seller:	Fortress Investm			
Buyer Broker:	-			
Listing Broker:	-			

# Financing:

PROPERTY			
Туре:	Restaurant	Land Acres:	1.85 AC
Sale Vacancy:	0%	Construction:	Masonry
Tenancy:	Single	Yr Built/Renov:	1996
GLA:	6,429 SF	Building FAR:	0.08
Anchor GLA:	-	Total Expenses:	-
Anchor Tenant:	-		
Parking:	100 free Surface Space	s are available	
Features:	Pylon Sign		
Frontage:	185' on Mt Zion Blvd (w	vith 1 curb cut), 209' or	Mt Zion Pky (with 2 cu
For Sale:	Not For Sale		
Location Score:	Good Location (51)		
Walk Score®:	Car-Dependent (40)		
Transit Score®:	Minimal Transit (0)		

# SALE NOTES

On October 11, 2022, the 6,429 square foot Class B restaurant building on 1.85 acres located at 2230 Mount Zion Pky, Morrow, GA 30260 sold for \$2,750,000 or approximately \$428 per square foot. The property was built in 1996. The property includes 100 parking spaces. The zoning on the property is CB. This information was confirmed through the seller and through public record.

Tenant	Store Type	SF Occupied	Chain	Move Date	Exp Date
Chili's	Restaurant	6,429	Yes	Dec 2010	-





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W Silver Recyclin... London Family In...

Skyline Seven Re...

# 💁 1281 Southlake Cir 🛛 👳

Distance to Subject Property: 0.2 Miles



SALE		OWNER:
Sale Type:	Investment	Buyer:
Sale Date:	7/29/2022	Seller:
Sale Price:	\$1,580,000	Buyer Broker:
Price/SF:	\$271	Listing Broker:
Cap Rate:	8.5%	

# SALE TERMS

Sale Conditions:	
Financing:	

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# SALE NOTES

On 8/15/2022, the property located at 1281 Southlake Circle in Morrow, GA traded for \$1,580,000. The 5,822 square foot retail building is fully leased by Pearle Vision. The property traded with an 8.46% cap rate.







# 249 N Main St 🔊

Distance to Subject Property: 2.8 Miles

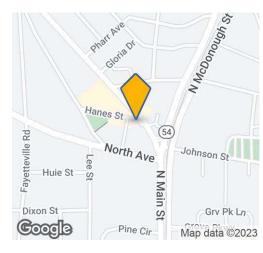


SALE		OWNER:	
Sale Type:	Investment	Buyer:	Bhavesh N Shah
Sale Date:	6/22/2022	Seller:	Mansoor Sharifali
Sale Price:	\$1,500,000	Buyer Broker:	-
Price/SF:	\$224	Listing Broker:	-
Cap Rate:	-		

# SALE TERMS

Transit Score®:

-	SALL ILINIS	
N.W.	Sale Conditions:	•
the second	Financing:	



PROPERTY			
Туре:	Strip Center	Land Acres:	0.97 AC
Sale Vacancy:	0%	Construction:	Wood Frame
Tenancy:	Multi	Yr Built/Renov:	1985
GLA:	6,707 SF	Building FAR:	0.16
Anchor GLA:	-	Total Expenses:	-
Anchor Tenant:	-		
Parking:	14 free Surface Spaces	are available; Ratio o	f 2.09/1000 SF
Features:	Pylon Sign		
Frontage:	138' on Main St (with 2	curb cuts)	
For Sale:	Not For Sale		
Location Score:	Below National Avg (8)		
Walk Score®:	Car-Dependent (47)		

## SALE NOTES

On the 22nd of June 2022 the 6,707 square foot retail property at 249 North Main Street in Jonesboro, Georgia was sold for \$1,500,000 or approximately \$223.65 per square foot in an owner-user sale. This was an off-market transaction, because of this there is no accurate on-market time or initial asking price to report. The details surrounding the deal were sourced through public record.

Minimal Transit (0)





# $\star$ $\star$ $\star$ $\star$

1497 Mount Zion Rd 🔊

Distance to Subject Property: 0.5 Miles



SALE		OWNER:	
Sale Type:	Investment	Buyer:	Jackey & Margar
Sale Date:	6/2/2022	Seller:	This Is It!
Sale Price:	\$1,565,000	Buyer Broker:	Westwood Net Le
Price/SF:	\$309	Listing Broker:	Stan Johnson Co
Cap Rate:	5.8%		

# SALE TERMS

ç	Sale Conditions:	-			
F	Financing:	-			



# PROPERTY

FROFERIN			
Туре:	Restaurant	Land Acres:	0.86 AC
Sale Vacancy:	0%	Construction:	-
Tenancy:	Single	Yr Built/Renov:	1985
GLA:	5,070 SF	Building FAR:	0.14
Anchor GLA:	-	Total Expenses:	-
Anchor Tenant:	-		
Parking:	-		
Features:	-		
Frontage:	-		
For Sale:	Not For Sale		
Location Score:	Below National Avg (48)		
Walk Score®:	Car-Dependent (49)		
Transit Score®:	Minimal Transit (0)		

# SALE NOTES

On June 2nd, 2022 the property at 1497 Mount Zion Road in Morrow, Georgia sold for \$1,565,000 or \$308.68 per square foot. The class B, general retail building totals 5,070 square feet. The seller of the property was Anothony's Dirt Southlake LLC, who was represented by Brian Lane and Emery Shane of Stan Johnson Company. The buyers were Jackey and Margaret Wong, who were represented by Jason SImon of Westwood Net Lease Advisors. All information in this comparable report has been confirmed.

Tenant	Store Type	SF Occupied	Chain	Move Date	Exp Date
This Is It! BBQ And Seafood	Restaurant	5,070	No	Jul 2016	-





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# 👩 1943-1951 Mount Zion Rd 🛛 ∞

Distance to Subject Property: 1.4 Miles



SALE		OWNER:	
Sale Type:	Investment	Buyer:	-
Sale Date:	4/29/2022	Seller:	US Properties Gr
Sale Price:	\$3,517,000	Buyer Broker:	-
Price/SF:	\$326	Listing Broker:	SAB Capital - Mic
Cap Rate:	7.1%		
oup nate.	1.170		

# SALE TERMS

Sale Conditions:	Investment Triple Net
Financing:	1st Mortgage: Shinhan Bank America



# PROPERTY

Туре:	Power Center	Land Acres:	1.57 AC
Sale Vacancy:	0%	Construction:	Masonry
Tenancy:	Multi	Yr Built/Renov:	1996
GLA:	10,790 SF	Building FAR:	0.16
Anchor GLA:	-	Total Expenses:	-
Anchor Tenant:	-		
Parking:	40 Surface Spaces are	e available; Ratio of 3.7	0/1000 SF
Features:	-		
Frontage:	404' on Mt Zion Cir, 21	6' on Mt Zion Rd	
For Sale:	Not For Sale		
Location Score:	Good Location (61)		
Walk Score®:	Somewhat Walkable (	55)	
Transit Score®:	Minimal Transit (0)		

# SALE NOTES

On April 29th, 2022, the 10,790 SF General Retail Building at 1943-1951 Mount Zion Road, Morrow, Georgia 30260, sold for \$3,517,000. This property was built in 1996 on over 1.5 acres of land. The information provided was confirmed by the brokers that represented the listing party.

Tenant	Store Type	SF Occupied	Chain	Move Date	Exp Date
The Vitamin Shoppe	Health Food	3,952	Yes	Jul 2008	-
тсс	Wireless Communications	3,600	Yes	Jul 2018	-





6

# 1225 Mount Zion Rd

# $\star$

1891 Mount Zion Rd - AT&T

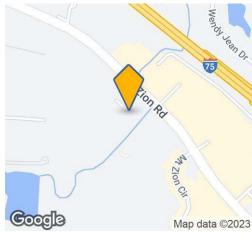
Distance to Subject Property: 1.2 Miles

	OWNER:	
Investment	Buyer:	Woods, Daniel
3/31/2022	Seller:	US Properties Gr
\$1,400,000	Buyer Broker:	-
\$242	Listing Broker:	SAB Capital - Mic
6.6%		
	3/31/2022 \$1,400,000 \$242	Investment     Buyer:       3/31/2022     Seller:       \$1,400,000     Buyer Broker:       \$242     Listing Broker:

# SALE TERMS

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Sale Conditions: -



# PROPERTY

Type:	Power Center	Land Acres:	0.75 AC
Sale Vacancy:	0%	Construction:	Masonry
Tenancy:	Single	Yr Built/Renov:	1996
GLA:	5,775 SF	Building FAR:	0.18
Anchor GLA:	-	Total Expenses:	-
Anchor Tenant:	-		
Parking:	60 Surface Spaces are a	available; Ratio of 10.	00/1000 SF
Features:	-		
Frontage:	193' on Mt Zion Rd (with	n 2 curb cuts)	
For Sale:	Not For Sale		
Location Score:	Good Location (61)		
Walk Score®:	Somewhat Walkable (52	2)	
Transit Score®:	Minimal Transit (0)		

# SALE NOTES

On March 31st, 2022, the General Retail Building at 1891 Mount Zion Road, Morrow, Georgia 30260 was sold for \$1,400,000. This property sits on 32,670 SF of land and was built in 1996. The information provided was confirmed by the listing broker.

Tenant	Store Type	SF Occupied	Chain	Move Date	Exp Date
AT&T Wireless	Wireless Communications	5,775	Yes	Jul 2008	-





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# 🄈 8113 Tara Blvd 🛛 👓

Distance to Subject Property: 2.8 Miles



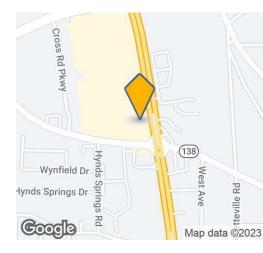
SALE		OWNER:		
Sale Type:	Investment	Buyer:	Amritlal A. Patel	
Sale Date:	2/1/2022	Seller:	Rocky's Pizza &	
Sale Price:	\$1,100,000	Buyer Broker:	-	
Price/SF:	\$254	Listing Broker:	Rocky's Pizza &	
Cap Rate:	9.0%			

# SALE TERMS

Walk Score®:

Transit Score®:

Sale Conditions:	Bulk/Portfolio Sale, Redevelopment Project
Financing:	-



PROPERTY			
Туре:	Freestanding	Land Acres:	0.68 AC
Sale Vacancy:	0%	Construction:	Wood Frame
Tenancy:	Multi	Yr Built/Renov:	1970
GLA:	4,330 SF	Building FAR:	0.15
Anchor GLA:	-	Total Expenses:	-
Anchor Tenant:	-		
Parking:	31 free Surface Spaces are	available; Ratio o	f 7.16/1000 SF
Features:	Bus Line, Dedicated Turn L	ane, Pylon Sign	
Frontage:	123' on Tara Blvd (with 2 cu	ırb cuts)	
For Sale:	Not For Sale		
Location Score:	Below National Avg (34)		

## SALE NOTES

This 4,440 sq ft retail building located at 8113 Tara Blvd in Jonesboro, GA sold for \$1,100,000 or \$254.04 per sq ft on 2-1-2022. The seller and broker was Mike Capozzoli inder the entity M & D Rental Properties Inc. The buyer was Amritlal Patel in the entity of Amritalal Patel & Sons, LLC. The seller/broker confirmed the transaction.

Somewhat Walkable (66)

Minimal Transit (0)







# 🚯 7434 Tara Blvd 🛛 👓

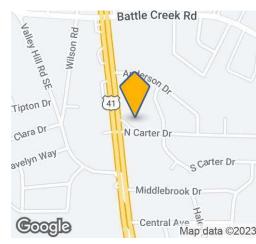
Distance to Subject Property: 1.7 Miles



SALE		OWNER:		
Sale Type:	Investment	Buyer:	Pegah Firoozi	
Sale Date:	1/24/2022	Seller:	Ali, Karim H	
Sale Price:	\$1,450,000	Buyer Broker:	-	
Price/SF:	\$345	Listing Broker:	-	
Cap Rate:	-			

# SALE TERMS

Sale Conditions:	Direct Exchange
Financing:	-



# PROPERTY

Туре:	ConvenienceStore	Land Acres:	0.84 AC
Sale Vacancy:	0%	Construction:	Masonry
Fenancy:	Multi	Yr Built/Renov:	2004
LA:	4,200 SF	Building FAR:	0.11
nchor GLA:	•	Total Expenses:	-
nchor Tenant:	-		
arking:	25 free Surface Spaces a	are available; Ratio o	f 5.95/1000 SF
atures:	-		
ontage:	151' on Tara Blvd, 246' o	on Carter Dr	
or Sale:	Not For Sale		
ocation Score:	Below National Avg (42)		
/alk Score®:	Car-Dependent (40)		
ansit Score®:	Minimal Transit (0)		

# SALE NOTES

On 1/24/2022 this 4,200 square foot retail building at 7434 Tara Blvd in Jonesboro, GA sold for \$1,450,000. The seller was Karim Ali under the entity Sean Tara Investment LLC. They buyer was Firoozi Pegah under the entity 27th Group Tara Blvd LLC. Neither party was available for comment. More information will be added to this record as it becomes available.





# $\star$

# 👩 6142 Old Dixie Hwy - Circle K 🛛 ∞

Distance to Subject Property: 1.9 Miles



### SALE **OWNER:** Sale Type: Investment Buyer: Madison Capital... Sale Date: 12/16/2021 Seller: Grade Inc Sale Price: \$4,050,000 Buyer Broker: -Price/SF: \$826 Listing Broker: Marcus & Millich... Cap Rate: 5.8%

# SALE TERMS

Sale Conditions:	Sale Leaseback, Build to Suit
Financing:	-

Morrow R	PROPE	RTY			
Park	Turset	Free	standing	Land Acres:	0.72 AC
	Sale Va	acancy: <b>0%</b>		Construction:	-
Se Hintop	Tenano	y: Multi		Yr Built/Renov:	2014
on on	GLA:	4,905	SF	Building FAR:	0.16
	Anchor	GLA: -		Total Expenses:	-
Frontage Rd	Anchor	Tenant: -			
75 Mage Rd	Parking	: <b>22 fr</b>	22 free Surface Spaces are available; Ratio of 4.49/1000 SF		
Lee's Mill Reg (401)	Feature	es: -			
-S Million	Frontag	je: 159'	159' on Old Dixie Rd, 162' on Old Dixie Way Not For Sale		
17 Ray (401)	For Sal	e: Not F			
	Locatio	n Score: Belo	Below National Avg (40)		
Coorda Man	lata ©2023	core®: Som	ewhat Walkable (50)		
IMap C	Transit	Score®: Minir	nal Transit (0)		

## SALE NOTES

This 4,905 square foot gas station located at 6142 Old Dixie Hwy sold for an undisclosed price on 12/16/2021. The seller was Grade Inc, who was represented by Jared Kaye, Sonny Molloy, and Cole Snyder of Marcus & Millichap. This was reported as a sale leaseback deal but the buyer was not disclosed and this has not appeared in public record. Neither parties responded to our requests for comment, more details will be added to this record as they become available.

Tenant	Store Type	SF Occupied	Chain	Move Date	Exp Date
Exxon	Gasoline Station	3,000	Yes	Dec 2006	-
Ooche LLC #134	-	3,000	No	May 2012	-
Shell	Other Services	2,500	Yes	Jun 2017	-
Subway	Sub Sandwich	1,250	Yes	Apr 2006	-





# 🇄 🔞 1881 Mount Zion Rd - TGI Fridays 🛛 ∞

Distance to Subject Property: 1.2 Miles



SALE		OWNER:	
Sale Type:	Investment	Buyer:	STORE Capital C
Sale Date:	11/5/2021	Seller:	Halpern Enterpris
Sale Price:	\$2,777,138	Buyer Broker:	-
Price/SF:	\$604	Listing Broker:	-
Cap Rate:	-		

# SALE TERMS

Sale Conditions:	-
Financing:	•



# PROPERTY

FROFERIT			
Туре:	Power Center	Land Acres:	13.52 AC
Sale Vacancy:	0%	Construction:	Masonry
Tenancy:	Single	Yr Built/Renov:	1996
GLA:	4,600 SF	Building FAR:	0.01
Anchor GLA:	-	Total Expenses:	-
Anchor Tenant:	-		
Parking:	40 free Surface Spaces a	re available; Ratio of	f 0.21/1000 SF
Features:	-		
Frontage:	197' on Mt Zion Rd (with 2	2 curb cuts)	
For Sale:	Not For Sale		
Location Score:	Good Location (61)		
Walk Score®:	Somewhat Walkable (53)		
Transit Score®:	Minimal Transit (0)		

# SALE NOTES

On November 5th, 2021, a 4,600 SF retail building lcoated at 1881 Mount Zion Rd in Morrow, GA sold for a reported sale price of \$2,777,138. Ownership changed hands from Jackmont Hospitality Inc to Store Master Funding XXI, LLC. This building is currently home to national tenant TGI Fridays.

## LARGEST TENANTS AT SALE

Tenant	Store Type	SF Occupied	Chain	Move Date	Exp Date
T.G.I. Friday's	Restaurant	4,600	Yes	Jul 2008	-





# 1225 Mount Zion Rd



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Bader Scott Injur... Smith Jerry D

# 🏠 6278 Tara Blvd 🛛 👓

Distance to Subject Property: 1.7 Miles



SALE		OWNER:
Sale Type:	Investment	Buyer:
Sale Date:	9/23/2021	Seller:
Sale Price:	\$750,000	Buyer Broker:
Price/SF:	\$250	Listing Broker:
Cap Rate:	-	

# SALE TERMS

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SALL TERMIS				
Sale Conditions:	-			
Financing:	-			

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PROPERTY			
Туре:	Auto Dealership	Land Acres:	1.06 AC
Sale Vacancy:	0%	Construction:	Masonry
Tenancy:	Single	Yr Built/Renov:	1967
GLA:	3,000 SF	Building FAR:	0.06
Anchor GLA:	-	Total Expenses:	-
Anchor Tenant:	-		
Parking:	80 Surface Spaces are	available; Ratio of 10.	00/1000 SF
eatures:	Pylon Sign		
rontage:	394' on Old Dixie Rd, 3	44' on Tara Blvd	
or Sale:	Price Negotiable		
ocation Score:	Below National Avg (37	7)	
Valk Score®:	Somewhat Walkable (5	3)	
ransit Score®:	Minimal Transit (0)		

## SALE NOTES

On September 23rd, 2021 the 3,000 square foot retail property located at 6278 Tara Boulevard in Forest Park, Georgia sold for \$750,000, or \$250 per square foot, to Bader Scott Properties LLC. The C class property delivered in 1967. The parties involved were not at liberty to disclose any vital data or were unable to be contacted. If more information becomes available, this report will be updated.





-

# \*\*\*\*

QuikTrip Corpora... Property Resourc...

# 🏚 6801 Mt Zion Blvd 🛛 👓

Distance to Subject Property: 2.0 Miles

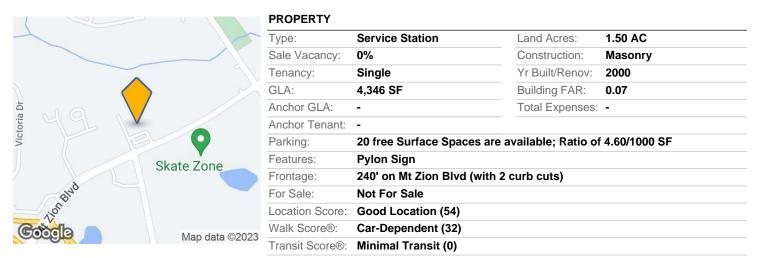


SALE		OWNER:
Sale Type:	Owner User	Buyer:
Sale Date:	8/4/2021	Seller:
Sale Price:	\$2,260,000	Buyer Broker:
Price/SF:	\$520	Listing Broker:
Cap Rate:	-	

# SALE TERMS

SALL TERMS	
Sale Conditions:	-
Financing:	-

-----



## SALE NOTES

This 4,346 square foot gas station sold for \$2,260,000 or \$520.02 per square foot on 8/4/2021. The subject property is located at 6801 Mt Zion Blvd in Morrow, Georgia and sits on 1.5 acres of GB zoned land. The seller was Property Resources Corp., Inc. under the entity Wesley Properties Inc. It was not reported if they used a broker. The purchaser was the gas station bran QuikTrip under the entity QuikTrip Corp. It was not reported if they used a broker Neither party was available for comment on this deal and the details were confirmed via public record. More information will be added to this record as it becomes available.

Tenant	Store Type	SF Occupied	Chain	Move Date	Exp Date
QuikTrip	Gasoline Station	4,346	Yes	Jul 2007	-





 $\star$ 

# 😰 2005-2007 Mount Zion Rd 🛛 🗠

Distance to Subject Property: 1.6 Miles



SALE		OWNER:	
Sale Type:	Investment	Buyer:	Robert F Lloyd
Sale Date:	5/25/2021	Seller:	Capital Growth B
Sale Price:	\$2,773,500	Buyer Broker:	-
Price/SF:	\$457	Listing Broker:	Cushman & Wak
Cap Rate:	6.6%		

# SALE TERMS

Sale Conditions:	Investment Triple Net
Financing:	Unknown: Wells Fargo Bank

		PROPERTY			
		Туре:	Neighborhood Center	Land Acres:	0.79 AC
		Sale Vacancy:	0%	Construction:	-
Nr.		Tenancy:	Multi	Yr Built/Renov:	1998
an zion ci	(401)	GLA:	6,072 SF	Building FAR:	0.18
<u>e</u>		Anchor GLA:	-	Total Expenses	: -
		Anchor Tenant:	-		
		Parking:	18 free Surface Spaces are	e available; Ratio o	f 3.01/1000 SF
		Features:	-		
		Frontage:	153' on Mt Zion Rd (with 2	curb cuts)	
		For Sale:	Not For Sale		
	Mt Zion F	Location Score:	Below National Avg (26)		
Coocle	Map data ©2023	Walk Score®:	Somewhat Walkable (51)		
		Transit Score®:	Minimal Transit (0)		

## SALE NOTES

This 6,072 SF general retail building located at 2005 - 2007 Mount Zion Road in Morrow, GA was sold on May 25th, 2021 to Robert Lloyd for \$2,773,500 or \$456.77 per square foot. The website of the listing brokers confirmed the sale price and that this property is leased to T-Mobile & Peachtree Immediate Care on various NNN lease terms. Based off the financial information provided for the sale listing, this property traded with a cap rate of 6.56%. We were unable to reach either the seller or buyer to confirm additional information on this deal.

Tenant	Store Type	SF Occupied	Chain	Move Date	Exp Date
Peachtree Immediate Care	-	3,206	No	Mar 2019	-
Sprint Store	Wireless Communications	2,866	Yes	Jun 2021	-







599 Highway 138 W 🗠 **1** 

Distance to Subject Property: 2.7 Miles



SALE
------

SALE		OWNER:		
Sale Type:	Owner User	Buyer:	Exxon	
Sale Date:	5/19/2021	Seller:	Next Level Petrol	
Sale Price:	\$2,550,000	Buyer Broker:	-	
Price/SF:	\$565	Listing Broker:	-	
Cap Rate:	-			
-				

# SALE TERMS

PROPERTY Type:

Sale Vacancy:

Anchor GLA:

Anchor Tenant: -

Tenancy:

Parking:

Features:

Frontage:

For Sale: Location Score:

Walk Score®:

Transit Score®:

GLA:

OALE TERMO			
Sale Conditions:	-		
Financing:	-		

Land Acres:

Construction:

Yr Built/Renov:

Total Expenses: -

Building FAR:

1.50 AC

-

1999

0.07



LARGEST TENANTS AT SALE									
Tenant	Store Type	SF Occupied	Chain	Move Date	Exp Date				
Next Level Petroleum, LLC	-	3,972	No	Nov 2019	-				

Not For Sale

Service Station

99 Surface Spaces are available

150' on North Avenue

Below National Avg (39)

Somewhat Walkable (55)

Minimal Transit (0)

0%

-

Single

4,514 SF

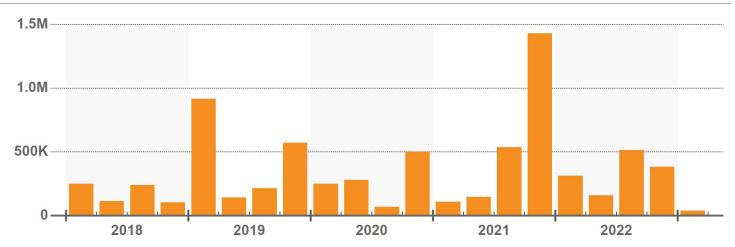




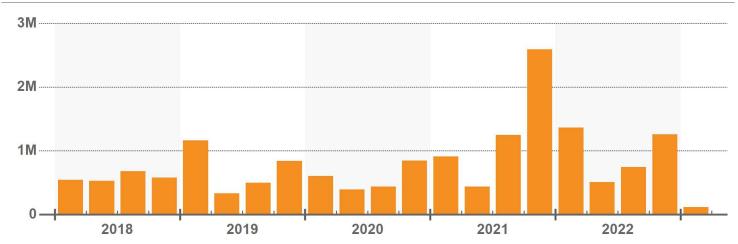
# Sales Volume

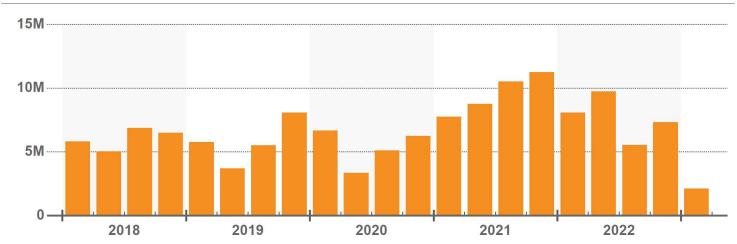
1225 Mount Zion Rd

# RIVERDALE/JONESBORO SUBMARKET SALES VOLUME IN SQUARE FEET



# SOUTH ATLANTA SUBMARKET CLUSTER SALES VOLUME IN SQUARE FEET





# ATLANTA METRO SALES VOLUME IN SQUARE FEET



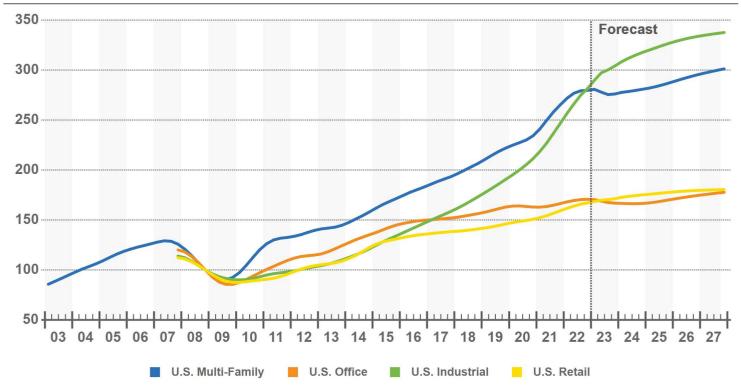
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# **Sales Pricing**

1225 Mount Zion Rd

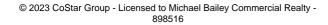
#### NATIONAL PRICE INDICES



### 200 Forecast 180 160 140 120 100 80 -----<u>...</u> 80 09 17 18 19 20 21 22 23 24 25 26 27 10 11 12 13 14 15 16 📕 Atlanta Retail 📒 United States Retail

**REGIONAL RETAIL PRICE INDICES** 



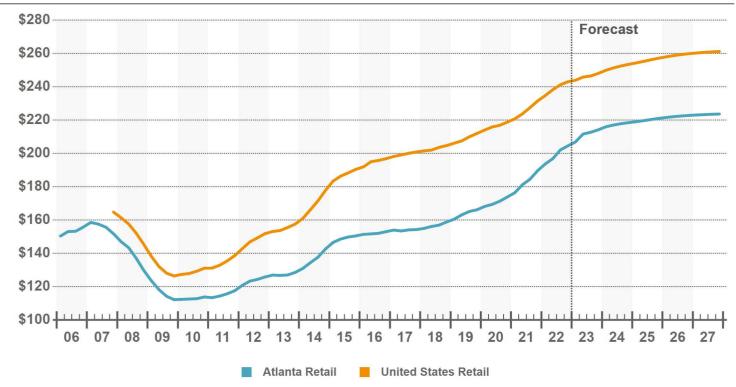




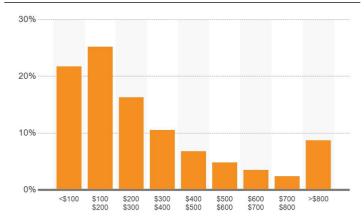
# **Sales Pricing**

1225 Mount Zion Rd

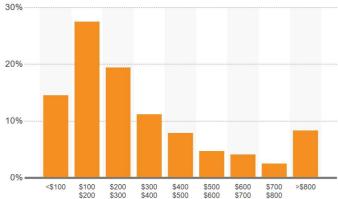
#### MARKET PRICE PER SF



UNITED STATES SALE PRICE PER SF DISTRIBUTION PAST 12 MONTHS



# ATLANTA SALE PRICE PER SF DISTRIBUTION PAST 12 MONTHS



### PRICE PER SF SUMMARY OF SALES IN PAST YEAR

Geography	Transactions	Low	Bottom 25%	Median	Average	Top 25%	High
United States	54,406	\$0.01	\$53	\$186	\$197	\$806	\$45,139
Atlanta	1,375	\$2.87	\$90	\$235	\$212	\$824	\$4,680
South Atlanta	167	\$25	\$69	\$166	\$164	\$650	\$1,882
Riverdale/Jonesboro	63	\$25	\$60	\$127	\$132	\$631	\$1,589
Selected Sale Comps	6	\$224	\$233	\$290	\$303	\$377	\$428

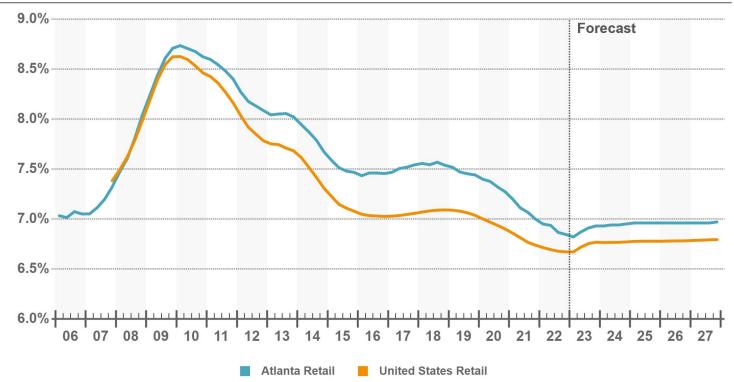




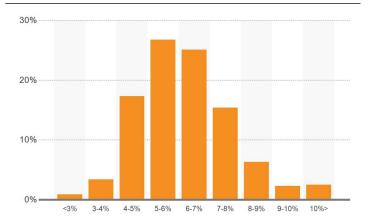
# Cap Rates

1225 Mount Zion Rd

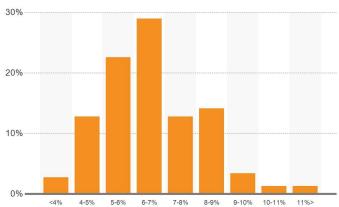
### MARKET CAP RATE



### UNITED STATES CAP RATE DISTRIBUTION PAST 12 MONTHS



# ATLANTA CAP RATE DISTRIBUTION PAST 12 MONTHS



### CAP RATE SUMMARY OF SALES IN PAST YEAR

Geography	Transactions	Low	Bottom 25%	Median	Average	Top 25%	High
United States	8,178	1.0%	4.4%	5.9%	6.1%	8.4%	25.0%
Atlanta	209	3.3%	4.5%	5.9%	6.2%	8.4%	16.7%
South Atlanta	33	3.5%	4.6%	6.7%	6.7%	8.5%	10.7%
Riverdale/Jonesboro	15	3.8%	4.3%	6.6%	6.4%	8.1%	8.5%
Selected Sale Comps	4	5.8%	5.8%	6.8%	7.0%	8.5%	8.5%





# 1225 Mount Zion Rd

### TOP ATLANTA RETAIL BUYERS PAST TWO YEARS

		Properties Boug	ght		Properties Sol	d
Company Name	Bldgs	SF	Volume	Bldgs	SF	Volume
Blackstone Inc.	35	1,778,090	\$373,424,701	25	1,643,267	\$325,479,302
CTO Realty Growth Inc.	28	726,259	\$194,721,838	1	7,800	\$3,555,556
Stockbridge Capital Group, LLC	16	415,667	\$167,839,447	11	472,590	\$68,999,999
Continental Realty Corporation	14	679,454	\$136,885,690	0	0	
Asana Partners	17	562,461	\$131,674,636	0	0	
North American Properties	13	443,930	\$108,793,954	0	0	
Teachers Insurance and Annuity Assoc of A	10	424,888	\$97,115,954	14	889,015	\$62,170,000
STRS Ohio CA Real Estate	2	481,032	\$93,115,000	0	0	
EDENS	4	719,866	\$86,000,000	2	515,376	\$98,465,000
Serota Properties	7	465,993	\$82,000,000	0	0	
Selig Enterprises	3	434,848	\$79,765,000	0	0	
East Coast Acquisitions LLC	5	139,677	\$75,600,001	0	0	
Octave Holdings and Investments	11	472,823	\$71,149,999	0	0	
Realty Income Corporation	81	1,006,579	\$69,477,295	3	21,916	\$4,275,000
Brixmor	3	359,321	\$68,620,000	7	567,134	\$50,514,78 <sup>,</sup>
Branch Properties, LLC	5	258,831	\$66,518,507	20	530,953	\$218,339,448
The Minaberry Family	10	303,120	\$65,150,001	0	0	
Ziaur Rahman	9	369,971	\$58,749,999	0	0	
ALTO Real Estate Funds	5	466,373	\$54,965,907	0	0	
STORE Capital Corporation	8	107,333	\$53,257,980	0	0	
Acadia Realty Trust	9	352,199	\$50,671,999	0	0	
Ares Management	1	319,563	\$50,000,000	0	0	
M Development, LLC	1	56,460	\$50,000,000	0	0	
First National Realty Partners	3	394,459	\$49,910,000	0	0	
RPT Realty	15	721,354	\$47,255,000	2	48,590	\$9,585,000

Purchased at least one asset in Riverdale/Jonesboro Ret submarket

# TYPES OF RETAIL ATLANTA BUYERS PAST TWO YEARS

				Buying	g Volume				Averag	e Purchase
Company Type	Bldgs	SF			Bill	ons			Price/SF	Avg Price
Private	1,770	28,458,813						\$5.76	\$202	\$3,254,786
Institutional	251	5,463,172						\$0.87	\$159	\$3,464,627
REIT/Public	240	5,379,760						\$0.74	\$137	\$3,087,760
User	248	4,238,747						\$0.68	\$161	\$2,757,422
Private Equity	87	4,049,847						\$0.68	\$167	\$7,800,919
		1	\$0	\$1.50	\$3	\$4.50	\$6			1





## TOP ATLANTA RETAIL SELLERS PAST TWO YEARS

		Properties Sol	ld		Properties Boug	ght
Company Name	Bldgs	SF	Volume	Bldgs	SF	Volume
Blackstone Inc.	25	1,643,267	\$325,479,302	35	1,778,090	\$373,424,701
Branch Properties, LLC	20	530,953	\$218,339,448	5	258,831	\$66,518,507
Fuqua Development, LLP	29	320,320	\$164,993,000	2	11,800	\$3,456,514
Site Centers Corp	29	1,513,388	\$142,680,228	5	97,575	\$43,750,000
AEW Capital Management	14	522,040	\$132,115,954	0	0	
Sun Life Financial	10	487,248	\$121,810,399	0	0	
The Ardent Companies	14	459,678	\$101,100,000	0	0	
Olshan Properties	10	358,136	\$100,935,690	0	0	
EDENS	2	515,376	\$98,465,000	4	719,866	\$86,000,000
Hackney Real Estate Partners	12	833,270	\$93,540,000	0	0	
Coro Realty Advisors, LLC	5	259,491	\$91,850,000	2	81,005	\$35,000,000
Hendon Properties	11	612,713	\$86,500,000	5	69,221	\$500,000
Fayez Sarofim & Co.	4	343,750	\$85,600,000	0	0	
CIM Group, LP	23	715,333	\$84,654,521	0	0	
Harbert Management Corporation	7	465,993	\$82,000,000	0	0	
J.P. Morgan Chase & Co.	1	420,832	\$73,865,000	0	0	
Stockbridge Capital Group, LLC	11	472,590	\$68,999,999	16	415,667	\$167,839,447
Starwood Capital Group	8	428,140	\$68,812,809	0	0	
Jamestown	21	1,222,094	\$68,009,082	0	0	
Madison International Realty	13	444,213	\$63,310,228	0	0	
Sterling Organization	4	732,687	\$62,500,000	0	0	
Teachers Insurance and Annuity Assoc of A	14	889,015	\$62,170,000	10	424,888	\$97,115,954
Kimco Realty Corporation	8	485,474	\$60,395,000	44	1,217,375	\$16,134,602
Lincoln Property Company	9	369,971	\$58,749,999	4	47,643	\$19,514,000
TPA Group LLC	3	205,759	\$58,096,307	1	156,263	\$11,750,000

Sold at least one asset in Riverdale/Jonesboro Ret submarket

# TYPES OF RETAIL ATLANTA SELLERS PAST TWO YEARS

Selling Volume			Avera	age Sale
	Billions		Price/SF	Avg Price
		\$6.13	\$210	\$3,031,710
		\$1.38	\$176	\$5,362,749
		\$0.86	\$149	\$6,925,865
		\$0.74	\$197	\$3,086,567
		\$0.41	\$105	\$3,000,652
	\$0 \$1.60 \$3	\$0 \$1.60 \$3.20 \$4.80 \$6		





# 1225 Mount Zion Rd

# Demographics

# 1225 Mount Zion Rd

5,617 SF Retail Restaurant Morrow, Georgia - Riverdale/Jonesboro Submarket

PREPARED BY





# Income & Spending Demographics

# 1225 Mount Zion Rd

	1 N	lile	3 M	iles	5 Mi	les	10 Min.	Drive
2022 Households by HH Income	2,494		28,176		70,371		32,590	
<\$25,000	649	26.02%	7,230	25.66%	17,138	24.35%	8,260	25.35%
\$25,000 - \$50,000	616	24.70%	7,456	26.46%	18,853	26.79%	8,548	26.23%
\$50,000 - \$75,000	670	26.86%	7,189	25.51%	17,624	25.04%	8,162	25.04%
\$75,000 - \$100,000	309	12.39%	2,850	10.11%	6,676	9.49%	3,094	9.49%
\$100,000 - \$125,000	200	8.02%	1,930	6.85%	5,259	7.47%	2,286	7.01%
\$125,000 - \$150,000	27	1.08%	667	2.37%	1,934	2.75%	866	2.66%
\$150,000 - \$200,000	16	0.64%	634	2.25%	2,088	2.97%	1,010	3.10%
\$200,000+	7	0.28%	220	0.78%	799	1.14%	365	1.12%
2022 Avg Household Income	\$53,085		\$55,660		\$58,465		\$57,911	
2022 Med Household Income	\$49,327		\$48,117		\$49,011		\$48,561	

	1 Mil	e	3 Mil	es	5 Mile	es	10 Min.	Drive
Total Specified Consumer Spending	\$55.4M		\$666.1M	, in the second s	\$1.7B		\$776.3M	
Total Apparel	\$3.8M	6.78%	\$42.9M	6.44%	\$108.4M	6.33%	\$49.6M	6.40%
Women's Apparel	\$1.3M	2.40%	\$15.5M	2.32%	\$39.6M	2.31%	\$17.9M	2.31%
Men's Apparel	\$671.4K	1.21%	\$7.8M	1.17%	\$19.8M	1.16%	\$9.1M	1.17%
Girl's Apparel	\$326.9K	0.59%	\$3.6M	0.54%	\$9M	0.52%	\$4.1M	0.53%
Boy's Apparel	\$259.5K	0.47%	\$2.8M	0.42%	\$6.9M	0.41%	\$3.2M	0.42%
Infant Apparel	\$234.2K	0.42%	\$2.6M	0.38%	\$6.3M	0.37%	\$2.9M	0.37%
Footwear	\$930.7K	1.68%	\$10.7M	1.60%	\$26.8M	1.57%	\$12.4M	1.59%
Total Entertainment & Hobbies	\$8.2M	14.83%	\$98.5M	14.79%	\$257.6M	15.03%	\$115.1M	14.82%
Entertainment	\$848.3K	1.53%	\$12.1M	1.82%	\$31.9M	1.86%	\$14.5M	1.86%
Audio & Visual Equipment/Service	\$2.3M	4.24%	\$26.8M	4.02%	\$69M	4.03%	\$31.1M	4.00%
Reading Materials	\$40.2K	0.07%	\$608.5K	0.09%	\$1.7M	0.10%	\$743.4K	0.10%
Pets, Toys, & Hobbies	\$1M	1.86%	\$12.4M	1.86%	\$32.1M	1.87%	\$14.5M	1.87%
Personal Items	\$4M	7.14%	\$46.7M	7.01%	\$122.8M	7.17%	\$54.3M	6.99%
Total Food and Alcohol	\$16.1M	29.00%	\$185.2M	27.80%	\$466.6M	27.22%	\$215.2M	27.72%
Food At Home	\$9.3M	16.73%	\$106.5M	15.98%	\$266.9M	15.57%	\$123.1M	15.86%
Food Away From Home	\$6.1M	11.01%	\$70.6M	10.59%	\$178.9M	10.44%	\$82.3M	10.61%
Alcoholic Beverages	\$697.1K	1.26%	\$8.2M	1.23%	\$20.8M	1.21%	\$9.7M	1.25%
Total Household	\$8.2M	14.86%	\$99.7M	14.96%	\$263.3M	15.36%	\$115.6M	14.89%
House Maintenance & Repair	\$1.7M	3.10%	\$22.4M	3.36%	\$61.5M	3.59%	\$25M	3.22%
Household Equip & Furnishings	\$3.3M	6.00%	\$39.5M	5.92%	\$103.5M	6.04%	\$46.3M	5.97%
Household Operations	\$2.5M	4.49%	\$29.3M	4.41%	\$75.3M	4.40%	\$34.1M	4.39%
Housing Costs	\$699.2K	1.26%	\$8.5M	1.28%	\$22.8M	1.33%	\$10.2M	1.31%





# Income & Spending Demographics

# 1225 Mount Zion Rd

	1 Mi	ile	3 Mile	es	5 Mile	es	10 Min. [	Drive
Total Transportation/Maint.	\$14.7M	26.46%	\$185.2M	27.81%	\$475M	27.71%	\$216.4M	27.88%
Vehicle Purchases	\$6.8M	12.24%	\$92.4M	13.88%	\$238.2M	13.90%	\$108.5M	13.97%
Gasoline	\$4.8M	8.72%	\$56M	8.41%	\$141.7M	8.27%	\$64.8M	8.35%
Vehicle Expenses	\$173.3K	0.31%	\$2.4M	0.36%	\$6.9M	0.40%	\$2.9M	0.37%
Transportation	\$1M	1.89%	\$12.4M	1.87%	\$32.3M	1.88%	\$14.7M	1.90%
Automotive Repair & Maintenance	\$1.8M	3.30%	\$21.9M	3.30%	\$56M	3.26%	\$25.5M	3.29%
Total Health Care	\$2.1M	3.71%	\$25.7M	3.87%	\$66.4M	3.87%	\$29.9M	3.85%
Medical Services	\$1.1M	1.98%	\$13.6M	2.05%	\$35M	2.04%	\$15.8M	2.03%
Prescription Drugs	\$690.6K	1.25%	\$8.8M	1.32%	\$22.8M	1.33%	\$10.3M	1.32%
Medical Supplies	\$268K	0.48%	\$3.3M	0.50%	\$8.6M	0.50%	\$3.8M	0.49%
Total Education/Day Care	\$2.4M	4.36%	\$28.8M	4.32%	\$76.9M	4.49%	\$34.5M	4.44%
Education	\$1.6M	2.94%	\$19.4M	2.91%	\$52.2M	3.05%	\$23.2M	2.99%
Fees & Admissions	\$785.2K	1.42%	\$9.4M	1.41%	\$24.7M	1.44%	\$11.3M	1.45%







# 1225 Mount Zion Rd

5,617 SF Retail Restaurant Morrow, Georgia - Riverdale/Jonesboro Submarket

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# Historical Leasing Data

# 1225 Mount Zion Rd

#### PEERS HISTORICAL LEASING DATA

		Available Space		NNN Rent Per S	Square Feet	Demand		
Quarter	SF	Availability	Vacancy	Market Rent	Rent Growth	Net Absorption SF	Leasing SF	
QTD	27,475	9.8%	10.2%	\$12.75	1.0%	(1,100)	3,700	
2022 Q4	31,175	11.1%	9.8%	\$12.62	1.5%	(11,632)	6,768	
2022 Q3	20,243	7.2%	5.7%	\$12.43	3.0%	(5,000)	1,050	
2022 Q2	17,443	6.2%	3.9%	\$12.07	2.6%	7,892	4,050	
2022 Q1	21,993	7.8%	6.7%	\$11.77	2.3%	11,145	15,135	
2021 Q4	14,250	5.1%	10.7%	\$11.51	1.9%	(1,050)	17,188	
2021 Q3	28,930	10.3%	10.3%	\$11.30	3.3%	11,600	0	
2021 Q2	28,930	10.3%	14.4%	\$10.93	1.8%	(22,730)	16,200	
2021 Q1	17,800	6.3%	6.3%	\$10.74	2.6%	(6,475)	27,105	
2020 Q4	11,325	4.0%	4.0%	\$10.47	1.2%	(5,200)	29,270	
2020 Q3	6,125	2.2%	2.2%	\$10.34	1.5%	8,491	27,752	
2020 Q2	13,125	4.7%	5.2%	\$10.18	-	1,600	43,300	

#### RIVERDALE/JONESBORO SUBMARKET HISTORICAL LEASING DATA

		Available Space		NNN Rent Per S	Square Feet	Dema	Demand		
Quarter	SF	Availability	Vacancy	Market Rent	Rent Growth	Net Absorption SF	Leasing SF		
QTD	635,896	4.3%	3.6%	\$16.55	0.9%	1,286	23,903		
2022 Q4	663,570	4.5%	3.6%	\$16.41	1.0%	(115,754)	36,737		
2022 Q3	483,830	3.3%	2.8%	\$16.24	2.5%	84,059	30,487		
2022 Q2	532,711	3.6%	3.4%	\$15.85	2.1%	36,777	94,835		
2022 Q1	626,827	4.2%	4.2%	\$15.52	1.6%	98,700	43,562		
2021 Q4	768,002	5.2%	4.9%	\$15.27	1.7%	(7,820)	50,756		
2021 Q3	875,063	5.9%	4.8%	\$15.02	2.1%	62,886	123,097		
2021 Q2	1,112,303	7.5%	5.2%	\$14.71	1.8%	167,420	100,615		
2021 Q1	1,212,662	8.2%	6.4%	\$14.45	1.9%	(14,981)	155,108		
2020 Q4	1,186,420	8.0%	6.3%	\$14.17	1.4%	132,692	45,514		
2020 Q3	1,285,687	8.7%	7.2%	\$13.98	1.0%	(60,251)	93,288		
2020 Q2	1,237,997	8.4%	6.8%	\$13.84	-	(145,388)	294,269		





# Historical Leasing Data

# 1225 Mount Zion Rd

#### SOUTH ATLANTA SUBMARKET CLUSTER HISTORICAL LEASING DATA

		Available Space		NNN Rent Per	Square Feet	Demand		
Quarter	SF	Availability	Vacancy	Market Rent	Rent Growth	Net Absorption SF	Leasing SF	
QTD	1,764,156	4.6%	3.8%	\$16.74	0.9%	7,383	56,870	
2022 Q4	1,897,144	4.9%	3.9%	\$16.59	0.9%	335,410	87,867	
2022 Q3	2,057,915	5.3%	4.9%	\$16.44	2.5%	23,608	104,665	
2022 Q2	2,052,524	5.3%	4.9%	\$16.03	2.0%	(61,837)	143,471	
2022 Q1	2,048,150	5.3%	5.0%	\$15.71	1.7%	(58,388)	88,211	
2021 Q4	1,998,127	5.2%	4.9%	\$15.45	1.5%	2,174	218,766	
2021 Q3	2,214,857	5.7%	4.9%	\$15.22	2.2%	(40,789)	211,375	
2021 Q2	2,408,142	6.2%	4.7%	\$14.89	1.8%	(34,822)	223,898	
2021 Q1	2,369,522	6.1%	4.7%	\$14.64	2.0%	16,797	278,206	
2020 Q4	2,557,749	6.6%	4.7%	\$14.36	1.4%	196,783	159,619	
2020 Q3	2,717,226	7.0%	5.2%	\$14.15	1.0%	(77,801)	203,304	
2020 Q2	2,691,904	7.0%	5.0%	\$14.01	-	(151,858)	461,383	

#### ATLANTA METRO HISTORICAL LEASING DATA

		Available Space		NNN Rent Per S	Square Feet	Demand		
Quarter	SF	Availability	Vacancy	Market Rent	Rent Growth	Net Absorption SF	Leasing SF	
QTD	13,305,285	3.6%	3.8%	\$20.84	0.9%	(140,859)	582,821	
2022 Q4	13,335,683	3.6%	3.8%	\$20.66	1.2%	1,263,650	1,446,654	
2022 Q3	14,045,222	3.8%	4.0%	\$20.43	2.0%	894,533	1,485,478	
2022 Q2	14,436,066	3.9%	4.1%	\$20.02	1.6%	971,174	1,880,881	
2022 Q1	15,286,923	4.1%	4.4%	\$19.72	1.5%	1,084,014	2,094,875	
2021 Q4	16,140,785	4.4%	4.6%	\$19.43	1.5%	1,164,931	1,860,009	
2021 Q3	17,541,383	4.8%	4.8%	\$19.14	1.9%	1,431,097	2,281,734	
2021 Q2	19,645,958	5.3%	5.1%	\$18.78	1.3%	815,526	2,346,241	
2021 Q1	21,712,143	5.9%	5.2%	\$18.54	1.5%	536,054	2,052,651	
2020 Q4	22,298,575	6.1%	5.3%	\$18.27	1.2%	307,632	2,213,327	
2020 Q3	22,719,952	6.2%	5.4%	\$18.06	0.7%	(839,045)	1,861,142	
2020 Q2	22,186,578	6.0%	5.0%	\$17.93	-	(275,053)	1,374,064	





# **5 MILE RADIUS HISTORICAL CONSTRUCTION DATA**

	Inventory			Deliveries			Under Construction			
Quarter	Bldgs	Bldg SF	Vacancy	Bldgs	Bldg SF	Leased	Bldgs	Bldg SF	Preleased	
QTD	1,335	16,788,332	3.4%	0	0	0.0%	1	12,900	76.7%	
2022 Q4	1,335	16,788,332	3.5%	0	0	0.0%	1	12,900	76.7%	
2022 Q3	1,335	16,788,332	2.9%	0	0	0.0%	1	12,900	76.7%	
2022 Q2	1,335	16,788,332	3.5%	1	10,500	0.0%	0	0	0.0%	
2022 Q1	1,339	16,875,275	3.9%	1	2,330	0.0%	1	10,500	100%	
2021 Q4	1,339	16,873,735	4.6%	0	0	0.0%	2	12,830	100%	
2021 Q3	1,339	16,873,735	4.3%	0	0	0.0%	1	10,500	100%	
2021 Q2	1,339	16,873,735	4.9%	0	0	0.0%	1	10,500	100%	
2021 Q1	1,339	16,873,735	5.8%	1	7,627	0.0%	1	10,500	0.0%	
2020 Q4	1,338	16,866,108	5.6%	0	0	0.0%	2	18,127	42.1%	
2020 Q3	1,338	16,866,108	6.4%	0	0	0.0%	2	18,127	42.1%	
2020 Q2	1,338	16,866,108	6.0%	0	0	0.0%	1	10,500	100%	

#### RIVERDALE/JONESBORO SUBMARKET HISTORICAL CONSTRUCTION DATA

Quarter		Inventory		Deliveries			Under Construction		
	Bldgs	Bldg SF	Vacancy	Bldgs	Bldg SF	Leased	Bldgs	BIdg SF	Preleased
QTD	1,081	14,689,042	3.6%	0	0	0.0%	4	82,098	72.6%
2022 Q4	1,081	14,689,042	3.6%	0	0	0.0%	4	82,098	59.8%
2022 Q3	1,081	14,689,042	2.8%	1	2,145	0.0%	1	12,900	76.7%
2022 Q2	1,080	14,686,897	3.4%	2	12,645	0.0%	1	2,145	100%
2022 Q1	1,083	14,771,695	4.2%	1	2,330	0.0%	3	14,790	100%
2021 Q4	1,083	14,770,155	4.9%	0	0	0.0%	3	14,975	100%
2021 Q3	1,083	14,770,155	4.8%	0	0	0.0%	2	12,645	100%
2021 Q2	1,083	14,770,155	5.2%	0	0	0.0%	2	12,645	100%
2021 Q1	1,084	14,775,135	6.4%	0	0	0.0%	1	10,500	0.0%
2020 Q4	1,084	14,775,135	6.3%	0	0	0.0%	1	10,500	0.0%
2020 Q3	1,084	14,775,135	7.2%	0	0	0.0%	1	10,500	0.0%
2020 Q2	1,084	14,775,135	6.8%	0	0	0.0%	1	10,500	100%





### SOUTH ATLANTA SUBMARKET CLUSTER HISTORICAL CONSTRUCTION DATA

		Inventory		Deliveries			Under Construction		
Quarter	Bldgs	Bldg SF	Vacancy	Bldgs	Bldg SF	Leased	Bldgs	Bldg SF	Preleased
QTD	3,664	38,434,031	3.8%	1	4,253	0.0%	7	310,987	92.1%
2022 Q4	3,663	38,429,778	3.9%	1	10,100	0.0%	8	315,240	88.8%
2022 Q3	3,663	38,479,998	4.9%	1	2,145	0.0%	6	256,142	98.8%
2022 Q2	3,663	38,482,951	4.9%	5	34,771	0.0%	5	45,387	95.2%
2022 Q1	3,667	38,579,772	5.0%	2	47,330	59.9%	9	75,905	97.1%
2021 Q4	3,676	38,597,092	4.9%	1	2,330	0.0%	8	100,901	81.2%
2021 Q3	3,675	38,594,762	4.9%	1	20,815	0.0%	6	96,375	60.8%
2021 Q2	3,674	38,573,947	4.7%	2	3,850	68.8%	7	117,190	67.7%
2021 Q1	3,674	38,575,605	4.7%	2	9,517	0.0%	7	116,565	57.5%
2020 Q4	3,675	38,592,614	4.7%	1	8,320	94.0%	7	89,682	65.8%
2020 Q3	3,675	38,586,694	5.2%	1	2,972	0.0%	5	30,737	60.2%
2020 Q2	3,675	38,585,722	5.0%	0	0	0.0%	4	24,192	100%

#### ATLANTA METRO HISTORICAL CONSTRUCTION DATA

		Inventory			Deliveries		Under Construction			
Quarter	Bldgs	Bldg SF	Vacancy	Bldgs	Bldg SF	Leased	Bldgs	BIdg SF	Preleased	
QTD	28,503	368,649,562	3.8%	5	46,378	0.0%	80	1,782,301	71.3%	
2022 Q4	28,499	368,619,184	3.8%	28	360,639	86.7%	84	1,823,179	71.4%	
2022 Q3	28,475	368,341,417	4.0%	35	698,369	80.8%	98	1,816,820	86.6%	
2022 Q2	28,462	367,792,732	4.1%	45	350,745	93.3%	111	2,111,634	85.9%	
2022 Q1	28,443	367,748,129	4.4%	47	838,663	85.4%	133	2,171,697	85.2%	
2021 Q4	28,455	367,412,908	4.6%	27	406,728	89.4%	141	2,456,665	85.2%	
2021 Q3	28,438	367,120,534	4.8%	34	433,512	91.1%	111	2,092,794	77.7%	
2021 Q2	28,422	366,779,592	5.1%	48	521,403	88.7%	114	2,119,742	77.1%	
2021 Q1	28,393	366,401,703	5.2%	40	525,631	97.9%	136	2,299,443	75.7%	
2020 Q4	28,373	366,065,653	5.3%	45	417,699	86.8%	133	2,333,609	74.8%	
2020 Q3	28,336	365,902,262	5.4%	38	365,483	93.9%	151	2,491,620	77.6%	
2020 Q2	28,302	365,584,660	5.0%	33	408,902	85.6%	135	1,841,140	87.9%	



